



**American Angus Auxiliary Annual Meeting
Saturday, November 2, 2024 • 2 pm central
Fort Worth, TX**

Join Zoom Meeting

<https://us02web.zoom.us/j/86422168930?pwd=9HamrbHobw4Uda1LvHK0Qn9BZLelCr.1>

Meeting ID: 864 2216 8930

Passcode: 647075

Call to order

Karla Knapp, President

Welcome and Introduction of Guests

Executive Board

President Elect – Tonya Theis from Kansas

Secretary/Treasurer – Emma Powell from Mississippi

Advisor – Julie Conover from Missouri

Region 1- Cindy Worthington from California

Region 2 - Megan Ahearn from Texas

Region 3 - Stacy Erdmann from North Dakota

Region 4 - Christy Perdue from North Carolina

Region 5 – Lori Pillars from Michigan

Region 6 – Tammy Weaver from Pennsylvania

Committee Chairs

Distinguished Women

Past Auxiliary Presidents

State Presidents

American Angus Association Staff

Zoom Participants

Zoom User Instructions

Minutes Annual Meeting Minutes from Orlando, FL Emma Powell, Secretary
(Minutes were published in the February Angus Journal and published on the Auxiliary website.)

Treasurer's/Financial Report Emma Powell, Treasurer

Committee, Regional Director and State President Reports

(All reports are published on the Auxiliary website.)

- Angus Gift Barn
- Full Circle Online Auction
- Gifts that Sizzle
- Miss American Angus
- Any Other Committees

Veni Soto, Manager
Cortney Holshouser, Chair
Deanna Hofing, Chair
Cortney Hill-Dukehart Cates, Co-Chair

Old Business

- Angus Gift Barn Transition Karla Knapp, President

New Business

- Presentation of 2024-25 Budget Nancy Thelen, Finance Chair
- Appointment of 2024-25 Nominating Committee Karla Knapp, President
 - Committee Appointments from Executive Board (2)
 - Nancy Thelen- MO
 - Anne Lampe- KS
 - Recommendations for Annual Meeting election (2)
 -
 -

At the Annual Meeting, a vote is needed to elect two members to be seated on the Nominating Committee. President will entertain nominations from the floor. No two from the same state shall serve, including the next Committee Chair.

- Appointment of Election Tellers Karla Knapp, President
 - Pam Velisek from Maryland
 - Deanna Hofing from Indiana

Presentation of the Slate of Officers

Julie Conover, Nominating Chair

Elections

- Announcement of Regional Director Election Julie Conover, Nominating Chair
 - Region 2(re-elected) – Megan Ahearn from Texas
 - Region 3 (re-elected) – Stacy Erdmann from North Dakota
 - New Region 1 Director – Katlenia Vejraska from Washington
- Election of 2024-25 American Angus Auxiliary Officers

At the appointed time for the election of the Officers, the Chair shall read the report of the Nominating Committee to the members. The President shall call for nominations from the floor (per Robert's Rules of Order).

Message from American Angus Association (AAA)

Mark McCully, AAA CEO

Passing of the Gavel

Karla Knapp, President

Announcements

Tonya Theis, President-Elect

- 2024 Angus Convention, Sunday, November 3, 2024, Fort Worth, TX
 - 7:30-8:30 am: Auxiliary Breakfast – Ticketed event
 - 9-11:30 am: Miss American Angus Candidate Speeches
 - 6-9 pm: Awards Reception and Dinner – Ticketed event
- Full Circle Online Auction, November 7, 2024 – AngusLive
- National Junior Angus Show, June 29-July 5, 2024, Tulsa, OK
- American Angus Association Convention, October 31-November 3, Kansas City, MO

Adjournment

American Angus Auxiliary Scholarship

Balance Sheet

September 30, 2024

| | <u>Current Year</u> | <u>Prior Year</u> |
|---|-----------------------------|-----------------------------|
| Investments | | |
| Investments - Restricted | 614,745.71 | 508,458.33 |
| Total Investments | <u>614,745.71</u> | <u>508,458.33</u> |
| Total Assets | <u>\$ 614,745.71</u> | <u>\$ 508,458.33</u> |
| | | |
| Net Assets | <u>614,745.71</u> | <u>508,458.33</u> |
| Total Liabilities and Net Assets | <u>\$ 614,745.71</u> | <u>\$ 508,458.33</u> |

American Angus Auxiliary Scholarship
Income Statement
For the Period Ending September 30, 2024

| | Restricted Current YTD | Restricted Prior YTD | Restricted Variance | Restricted Percent |
|--|---------------------------|-------------------------|------------------------|-----------------------|
| Revenues | | | | |
| Contributions | 5,898.20 | 5,601.75 | 296.45 | 5.29 % |
| Total Revenues | 5,898.20 | 5,601.75 | 296.45 | 5.29 % |
| Expenditures | | | | |
| Scholarship Expense | 20,000.00 | 20,000.00 | 0.00 | 0.00 % |
| Total Expenditures | 20,000.00 | 20,000.00 | 0.00 | 0.00 % |
| Excess of Revenue Over Expense before Non-Operating Charges | (14,101.80) | (14,398.25) | 296.45 | (2.05) % |
| Non-Operating Charges | | | | |
| Interest, Dividends, Gains (Losses) | 15,142.15 | 22,526.95 | (7,384.80) | (32.78) % |
| Investment Market Value Adjustment | 105,247.03 | 34,914.70 | 70,332.33 | 201.44 % |
| Total Non-Operating Charges | 120,389.18 | 57,441.65 | 62,947.53 | 109.58 % |
| Net Income (Loss) | \$ 106,287.38 | \$ 43,043.40 | \$ 63,243.98 | 146.93 % |

American Angus Auxiliary Education Award Fund

Balance Sheet

September 30, 2024

| | <u>Current Year</u> | <u>Prior Year</u> |
|---|-----------------------------|----------------------------|
| Investments | | |
| Investments - Restricted | 101,896.93 | 87,289.29 |
| Total Investments | <u>101,896.93</u> | <u>87,289.29</u> |
| Total Assets | <u>\$ 101,896.93</u> | <u>\$ 87,289.29</u> |
| | | |
| Net Assets | <u>101,897.13</u> | <u>87,289.49</u> |
| Total Liabilities and Net Assets | <u>\$ 101,897.13</u> | <u>\$ 87,289.49</u> |

American Angus Auxiliary Education Award Fund
Income Statement
For the Period Ending September 30, 2024

| | Restricted Current YTD | Restricted Prior YTD | Restricted Variance | Restricted Percent |
|--|---------------------------|-------------------------|------------------------|-----------------------|
| Revenues | | | | |
| Contributions | 1,067.00 | 0.00 | 1,067.00 | 100.00 % |
| Total Revenues | 1,067.00 | 0.00 | 1,067.00 | 100.00 % |
| Expenditures | | | | |
| Sponsorship Expense | 6,202.38 | 0.00 | 6,202.38 | 100.00 % |
| Total Expenditures | 6,202.38 | 0.00 | 6,202.38 | 100.00 % |
| Excess of Revenue Over Expense before Non-Operating Charges | (5,135.38) | 0.00 | (5,135.38) | 100.00 % |
| Non-Operating Charges | | | | |
| Interest, Dividends, Gains (Losses) | 2,496.63 | 3,776.86 | (1,280.23) | (33.89) % |
| Investment Market Value Adjustment | 17,246.39 | 5,735.78 | 11,510.61 | 200.68 % |
| Total Non-Operating Charges | 19,743.02 | 9,512.64 | 10,230.38 | 107.54 % |
| Net Income (Loss) | \$ 14,607.64 | \$ 9,512.64 | \$ 5,095.00 | 53.56 % |

Pat Grote Endowment Fund

Balance Sheet

September 30, 2024

| | <u>Current Year</u> | <u>Prior Year</u> |
|---|----------------------------|----------------------------|
| Investments | | |
| Investments - Restricted | 43,494.38 | 35,383.16 |
| Total Investments | <u>43,494.38</u> | <u>35,383.16</u> |
| Total Assets | <u>\$ 43,494.38</u> | <u>\$ 35,383.16</u> |
| Current Liabilities | | |
| Accrued Liabilities | 1,250.00 | 1,250.00 |
| Total Current Liabilities | <u>1,250.00</u> | <u>1,250.00</u> |
| Net Assets | <u>42,244.38</u> | <u>34,133.16</u> |
| Total Liabilities and Net Assets | <u>\$ 43,494.38</u> | <u>\$ 35,383.16</u> |

Pat Grote Endowment Fund
Income Statement
For the Period Ending September 30, 2024

| | Restricted Current YTD | Restricted Prior YTD | Restricted Variance | Restricted Percent |
|--|---------------------------|-------------------------|------------------------|-----------------------|
| Expenditures | | | | |
| Scholarship Expense | 0.00 | 500.00 | (500.00) | (100.00) % |
| Sponsorship Expense | 250.00 | 1,000.00 | (750.00) | (75.00) % |
| Total Expenditures | 250.00 | 1,500.00 | (1,250.00) | (83.33) % |
| Excess of Revenue Over Expense before Non-Operating Charges | (250.00) | (1,500.00) | 1,250.00 | (83.33) % |
| Non-Operating Charges | | | | |
| Interest, Dividends, Gains (Losses) | 1,054.95 | 1,555.66 | (500.71) | (32.18) % |
| Investment Market Value Adjustment | 7,306.27 | 2,414.39 | 4,891.88 | 202.61 % |
| Total Non-Operating Charges | 8,361.22 | 3,970.05 | 4,391.17 | 110.60 % |
| Net Income (Loss) | \$ 8,111.22 | \$ 2,470.05 | \$ 5,641.17 | 228.38 % |

AMERICAN ANGUS AUXILIARY
STATEMENT OF FINANCIAL POSITION
AS OF September 2024

ASSETS

| | | |
|---|-----------|------------------|
| Bank of America - AGB | \$ | 7,703.94 |
| Commerce Operating Account | \$ | 26,331.83 |
| Commerce Savings Account - Money Market | \$ | 16,243.68 |
| TOTAL CURRENT ASSETS | \$ | 50,279.45 |

| | | |
|---|-----------|------------------|
| 12-23 Month CD (Commerce Bank) - 4.85% for 12 months | \$ | 27,500.00 |
| TOTAL LONG-TERM ASSETS | \$ | 27,500.00 |

| | | |
|--------------------------------|-----------|----------|
| Property & Equipment - Trailer | \$ | 6,552.00 |
| Accumulated Depreciation | \$ | 6,552.00 |
| TOTAL FIXED ASSETS | \$ | - |

| | | |
|---------------------|-----------|------------------|
| TOTAL ASSETS | \$ | 77,779.45 |
|---------------------|-----------|------------------|

LIABILITIES

| | | |
|----------------------------------|-----------|----------|
| Accounts Payable | | |
| TOTAL CURRENT LIABILITIES | \$ | - |

EQUITY

| | | |
|-------------------------|-----------|------------------|
| Unrestricted Net Assets | \$ | 72,023.00 |
| Net Income | \$ | 5,756.45 |
| TOTAL EQUITY | \$ | 77,779.45 |

| | | |
|---------------------------------------|-----------|------------------|
| TOTAL LIABILITIES & EQUITY | \$ | 77,779.45 |
|---------------------------------------|-----------|------------------|

American Angus Auxiliary
Statement of Financials & Activities
AS OF September 2024

| | OCTOBER | NOVEMBER | DECEMBER | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | YTD | BUDGET | + / - BUDGET |
|--|-------------|-------------|-------------|--------------|--------------|--------------|-------------|-----------|-------------|-------------|-------------|-------------|--------------|--------------|---------------|
| REVENUE | | | | | | | | | | | | | | | |
| Annual, Spring & Mid-Year Meeting Revenue | \$ - | \$ - | \$ - | \$ - | \$ 3,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 3,000.00 | \$ 3,000.00 | \$ - |
| <i>Other Annual, Spring & Mid-Year Meeting Revenue</i> | | | | | \$ 3,000.00 | | | | | | | | \$ 3,000.00 | | |
| Awards Revenue | \$ 3,539.44 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,662.94 | \$ 2,662.94 | \$ 3,540.00 | \$ (2,662.38) |
| <i>Other Awards Revenue</i> | \$ 3,539.44 | | | | | | | | | | | \$ 2,662.94 | \$ 2,662.94 | | |
| Beef Education Revenue | \$ - | \$ - | \$ - | \$ - | \$ 3,000.00 | \$ - | \$ 500.00 | \$ - | \$ 200.00 | \$ 250.00 | \$ 1,878.85 | \$ - | \$ 5,628.85 | \$ 6,000.00 | \$ 171.15 |
| <i>Beef Education Revenue</i> | | | | | \$ 3,000.00 | | \$ 500.00 | | \$ 200.00 | \$ 250.00 | \$ 1,878.85 | | \$ 5,628.85 | | |
| <i>Friends of the Cook-Off Revenue</i> | | | | | | | | | \$ 200.00 | | | | \$ 200.00 | | |
| Featured Fundraiser Revenue | \$ - | \$ - | \$ - | \$ 11,290.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 11,290.00 | \$ 9,500.00 | \$ (1,790.00) |
| <i>Full Circle Online Auction Revenue</i> | | | | \$ 11,290.00 | | | | | | | | | \$ 11,290.00 | \$ 7,000.00 | |
| <i>Featured Raffle or Other Revenue</i> | | | | | | | | | | | | | \$ - | \$ 2,500.00 | |
| Interest Revenue | \$ 13.64 | \$ 13.21 | \$ 13.67 | \$ 13.64 | \$ 967.86 | \$ 13.67 | \$ 13.25 | \$ 13.70 | \$ 13.27 | \$ 13.72 | \$ 13.74 | \$ 12.68 | \$ 1,116.05 | \$ 160.00 | \$ (956.05) |
| <i>Interest Revenue</i> | \$ 13.64 | \$ 13.21 | \$ 13.67 | \$ 13.64 | \$ 967.86 | \$ 13.67 | \$ 13.25 | \$ 13.70 | \$ 13.27 | \$ 13.72 | \$ 13.74 | \$ 12.68 | \$ 1,116.05 | | |
| Miss American Angus Revenue | \$ 500.00 | \$ 1,400.00 | \$ 1,125.00 | \$ - | \$ 10,500.00 | \$ - | \$ - | \$ - | \$ - | \$ 450.00 | \$ - | \$ 1,905.00 | \$ 15,880.00 | \$ 15,000.00 | \$ (880.00) |
| <i>MAA Program - Advocacy Platform for CAB Ranch Days</i> | | | | | \$ 2,500.00 | | | | | | | | \$ 2,500.00 | | |
| <i>MAA Program - Contributions</i> | \$ 500.00 | \$ 1,400.00 | \$ 1,125.00 | | \$ 500.00 | | | | | \$ 450.00 | | \$ 1,905.00 | \$ 5,880.00 | | |
| <i>MAA Program - Travel Contributions</i> | | | | | \$ 7,500.00 | | | | | | | | \$ 7,500.00 | | |
| Membership Revenue | \$ 1,140.00 | \$ - | \$ - | \$ 180.00 | \$ 420.00 | \$ - | \$ - | \$ - | \$ 20.00 | \$ 460.00 | \$ 316.02 | \$ - | \$ 2,536.02 | \$ 3,000.00 | \$ 463.98 |
| <i>Membership Contributions Revenue</i> | | | | | \$ 80.00 | | | | | | | | \$ 80.00 | | |
| <i>Membership Annual Revenue</i> | \$ 40.00 | | | \$ 80.00 | \$ 240.00 | | | \$ 20.00 | \$ 160.00 | \$ 120.00 | | | \$ 660.00 | | |
| <i>Membership Lifetime Revenue</i> | \$ 1,100.00 | | | \$ 100.00 | \$ 100.00 | | | | \$ 300.00 | \$ 196.02 | | | \$ 1,796.02 | | |
| Miscellaneous Revenue | \$ - | \$ 100.00 | \$ - | \$ - | \$ - | \$ 100.00 | \$ 577.00 | \$ - | \$ - | \$ 610.00 | \$ - | \$ - | \$ 1,387.00 | \$ 3,750.00 | \$ 2,363.00 |
| <i>70th Anniversary CJ Brown Painting Sales</i> | | \$ 100.00 | | | | | | | | | | | \$ 100.00 | \$ 3,000.00 | |
| <i>Other 70th Anniversary Revenue</i> | | | | | | | | | | | | | \$ - | | |
| <i>NIAS Royalty Reception Revenue</i> | | | | | | | | | | | | | \$ - | | |
| <i>Other Revenue</i> | | | | | | \$ 100.00 | \$ 577.00 | | | \$ 610.00 | | | \$ 1,287.00 | \$ 750.00 | |
| Special Event - WCC Revenue | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 18,000.00 | \$ - | \$ - | \$ 640.13 | \$ - | \$ - | \$ - | \$ 18,640.13 | \$ 20,000.00 | \$ 1,359.87 |
| <i>Women's Connected Conference Revenue</i> | | | | | | \$ 18,000.00 | | | \$ 640.13 | | | | \$ 18,640.13 | | |
| Ways & Means Revenue | \$ 2,821.37 | \$ 3,407.49 | \$ (99.02) | \$ (40.00) | \$ 2,041.01 | \$ 1,916.03 | \$ 32.32 | \$ - | \$ 5,005.48 | \$ 2,159.74 | \$ 53.56 | \$ 420.24 | \$ 17,718.22 | \$ 32,400.00 | \$ 14,681.78 |
| <i>Angus Gift Barn</i> | \$ 300.87 | \$ 3,407.49 | \$ 272.60 | \$ (40.00) | \$ 2,041.01 | \$ 88.30 | \$ 32.32 | \$ - | \$ 5,005.48 | \$ 2,159.74 | \$ 53.56 | \$ 420.24 | \$ 13,741.61 | \$ 30,000.00 | |
| <i>Online Sales</i> | \$ 300.87 | \$ 88.28 | \$ 272.60 | \$ (40.00) | \$ 41.01 | \$ 88.30 | \$ 32.32 | \$ - | \$ 5,005.48 | \$ 20.74 | \$ 53.56 | \$ 420.24 | \$ 6,283.40 | | |
| <i>Travel Support</i> | | | | | \$ 2,000.00 | | | | | | | | \$ 2,000.00 | | |
| <i>NJAS Revenue</i> | | | | | | | | | \$ 2,139.00 | | | | \$ 2,139.00 | | |
| <i>Convention Revenue</i> | | \$ 3,319.21 | | | | | | | | | | | \$ 3,319.21 | | |
| <i>Other</i> | | | | | | | | | | | | | \$ - | | |
| <i>Gifts that Sizzle</i> | \$ 2,148.88 | | | | | \$ 1,827.73 | | | | | | | \$ 3,976.61 | \$ 2,400.00 | |
| <i>Ratvey (Bridger Foundry)</i> | \$ 371.62 | | \$ -371.62 | | | | | | | | | | \$ - | | |
| TOTAL REVENUE | \$ 8,014.45 | \$ 4,920.70 | \$ 1,039.65 | \$ 11,443.64 | \$ 19,928.87 | \$ 20,029.70 | \$ 1,122.57 | \$ 13.70 | \$ 5,878.88 | \$ 3,943.46 | \$ 2,262.17 | \$ 5,000.86 | \$ 83,598.65 | \$ 96,350.00 | \$ 12,751.35 |
| EXPENSES | | | | | | | | | | | | | | | |
| Annual, Spring & Mid-Year Meeting Expenses | \$ - | \$ - | \$ 1,919.24 | \$ - | \$ (334.75) | \$ 850.00 | \$ - | \$ - | \$ - | \$ 382.97 | \$ - | \$ - | \$ 2,817.46 | \$ 4,000.00 | \$ 1,182.54 |
| <i>Annual, Spring & Mid-Year Meeting Expenses</i> | | | \$ 1,919.24 | | \$ (334.75) | \$ 850.00 | | | | \$ 382.97 | | | \$ 2,817.46 | | |
| Awards Expenses | \$ 156.05 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 580.83 | \$ 568.78 | \$ 822.00 | \$ 2,127.66 | \$ 2,300.00 | \$ 172.34 |
| <i>Ardyce's Apron Award Expense</i> | | | | | | | | | | \$ 190.80 | | | \$ 190.80 | | |
| <i>Black Kettle Expense</i> | | | | | | | | | | \$ 390.03 | | | \$ 390.03 | | |
| <i>Crystal Award Expense</i> | | | | | | | | | | | \$ 352.78 | | \$ 352.78 | | |
| <i>Grote Speech Award Expense</i> | | | | | | | | | | | | | \$ - | | |
| <i>MAA Silver Tray Expense</i> | \$ 156.05 | | | | | | | | | | | | \$ 156.05 | | |
| <i>Showmanship & Silver Pitcher Expense</i> | | | | | | | | | | | | \$ 822.00 | \$ 822.00 | | |
| <i>Spader Award</i> | | | | | | | | | | | | | \$ 216.00 | | |
| Beef Education Expenses | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 2,386.82 | \$ 400.00 | \$ 685.83 | \$ 3,472.65 | \$ 5,000.00 | \$ 1,527.35 |
| <i>Beef Education Expenses</i> | | | | | | | | | | \$ 2,386.82 | \$ 400.00 | \$ 685.83 | \$ 3,472.65 | | |
| <i>Friends of the Cook-Off Expenses</i> | | | | | | | | | | | | | \$ - | | |
| Communications Expenses | \$ 70.00 | \$ - | \$ - | \$ - | \$ 17.50 | \$ - | \$ 17.50 | \$ 413.04 | \$ 339.38 | \$ 360.00 | \$ - | \$ 355.27 | \$ 1,572.69 | \$ 2,150.00 | \$ 577.31 |
| <i>Email & Website</i> | \$ 70.00 | | | | \$ 17.50 | | \$ 17.50 | \$ 413.04 | \$ 339.38 | \$ 360.00 | | \$ 355.27 | \$ 878.04 | \$ 1,500.00 | |
| <i>Newsletter - Postage</i> | | | | | | | | | \$ 52.79 | | | \$ 35.40 | \$ 88.19 | \$ 650.00 | |
| <i>Newsletter - Printing</i> | | | | | | | | | \$ 286.59 | | | \$ 319.87 | \$ 606.46 | | |
| Featured Fundraiser Expense | \$ - | \$ - | \$ 24.80 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 24.80 | \$ 3,500.00 | \$ 3,475.20 |
| <i>Full Circle Online Auction Expenses</i> | | | \$ 24.80 | | | | | | | | | | \$ 24.80 | \$ 1,000.00 | |
| <i>Raffle or another fundraiser</i> | | | | | | | | | | | | | \$ - | \$ 2,500.00 | |
| Fees & Charges | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| <i>Bank Fee</i> | | | | | | | | | | | | | \$ - | | |
| Insurance Expense - Business | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 983.00 | \$ - | \$ - | \$ - | \$ 983.00 | \$ 1,000.00 | \$ 17.00 |
| <i>Insurance Expense</i> | | | | | | | | | \$ 983.00 | | | | \$ 983.00 | | |
| Miss American Angus Expenses | \$ 3,877.25 | \$ 450.00 | \$ 1,405.00 | \$ 603.57 | \$ - | \$ 215.00 | \$ - | \$ - | \$ - | \$ 5,331.93 | \$ 605.07 | \$ - | \$ 12,487.82 | \$ 15,345.00 | \$ 2,857.18 |
| <i>Advocacy Platform for CAB Ranch Days Expense</i> | | | | | | | | | | \$ 550.96 | | | \$ 550.96 | | |
| <i>Auxiliary Expense</i> | \$ 2,229.50 | \$ 450.00 | | | | | | | | | | | \$ 2,679.50 | | |
| <i>Clothing</i> | \$ 80.50 | | | \$ 113.62 | | | | | | | | | \$ 194.12 | | |
| <i>Contest</i> | | | | \$ 180.95 | | | | | | | | | \$ 180.95 | | |
| <i>Contestant Gifts</i> | \$ 610.26 | | | \$ 196.94 | | | | | | | | | \$ 807.20 | | |
| <i>Judges</i> | \$ 168.00 | | | | | | | | | | | | \$ 168.00 | | |
| <i>MAA Gifts</i> | \$ 293.81 | | | | | | | | | | | | \$ 620.87 | | |
| <i>Travel</i> | \$ 495.18 | | \$ 1,405.00 | \$ 112.06 | | \$ 215.00 | | | | \$ 4,780.97 | \$ 605.07 | | \$ 7,286.22 | | |
| <i>Other</i> | | | | | | | | | | | | | \$ - | | |
| Misc. Expenses - Business | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 238.78 | \$ - | \$ 378.21 | \$ 616.99 | \$ 2,150.00 | \$ 1,533.01 |
| <i>General</i> | | | | | | | | | | | | | \$ - | \$ 500.00 | |
| <i>70th Anniversary Video</i> | | | | | | | | | | | | | \$ - | \$ - | |
| <i>70th Anniversary CJ Brown Painting Expenses</i> | | | | | | | | | | | | | \$ - | \$ 1,050.00 | |

**AMERICAN ANGUS AUXILIARY BUDGET
OCTOBER 1, 2024 to SEPTEMBER 30, 2025**

| REVENUE | 2023-2024 | Actual | 2024-2025 |
|--|------------------|------------------|------------------|
| ANNUAL, SPRING & MID-YEAR MEETINGS | 3,000 | 3,000.00 | 3,000 |
| AWARDS... ENDOWMENT FUND | 3,540 | 6,202.38 | 2,700 |
| BEEF EDUCATION | 6,000 | 5,828.85 | 6,000 |
| FEATURED FUNDRAISER - Full Circle Online Auction | 7,000 | 11,290.00 | 8,500 |
| - Other fundraiser | 2,500 | 0.00 | 0 |
| INTEREST REVENUE | 160 | 1,116.05 | 1,050 |
| MAA PROGRAM | 15,000 | 15,880.00 | 15,000 |
| MEMBERSHIP | 3,000 | 2,536.02 | 2,000 |
| MISC. INCOME | | | |
| - Bag Raffle or other | 750 | 1,287.00 | 500 |
| - 70th Anniversary Print sales | 3,000 | 100.00 | 1,500 |
| SPECIAL EVENT – Women Connected Conference | 20,000 | 18,640.13 | 0 |
| WAYS & MEANS – Other (Gifts That Sizzle, Rattey) | 2,400 | 3,976.61 | 2,400 |
| ANGUS GIFT BARN | 30,000 | 13,741.61 | 7,500 |
| TOTAL | 96,350 | 83,598.65 | 50,150 |
| EXPENSES | | | |
| ANNUAL, SPRING AND MID-YEAR MEETINGS | 4,000 | 2,817.46 | 4,000 |
| AWARDS... ENDOWMENT FUND | 2,300 | 2,127.66 | 2,700 |
| BEEF EDUCATION | 5,000 | 3,472.65 | 5,000 |
| COMMUNICATIONS | | | |
| - Email Blasts & Website | 1,500 | 878.04 | 1,700 |
| - Newsletter Postage & Printing | 650 | 694.65 | 700 |
| FEATURED FUNDRAISER - Full Circle Online Auction | 1,000 | 24.80 | 500 |
| - Other fundraiser | 2,500 | 0.00 | 40 |
| INSURANCE | 1,000 | 983.00 | 1,000 |
| MAA PROGRAM EXPENSE & TRAVEL | 15,345 | 12,487.82 | 15,350 |
| MISCELLANEOUS | | | |
| - General | 500 | 0.00 | 500 |
| - 70th Anniversary Print Shipping | 1,050 | 0.00 | 0 |
| - NJAS Tailgate | 600 | 616.99 | 610 |
| OFFICE EXPENSE | 1,000 | 912.27 | 1,000 |
| OFFICER & DIRECTOR EXPENSE | 7,850 | 7,400.00 | 7,850 |
| OTHER COMMITTEE EXPENSE | 1,105 | 779.29 | 1,100 |
| PROFESSIONAL FEES | 1,200 | 1,050.00 | 1,200 |
| SCHOLARSHIP TRANSFERS OR FUND DONATIONS | 5,000 | 6,250.00 | 5,000 |
| SPECIAL EVENT – WOMEN CONNECTED CONF. | 20,000 | 18,640.13 | 0 |
| WAYS & MEANS – Other (Gifts That Sizzle, Rattey) | 750 | 152.35 | 500 |
| ANGUS GIFT BARN | 24,000 | 18,555.09 | 1,400 |
| TOTAL | 96,350 | 77,842.20 | 50,150 |

The 24-25 budget has a few adjustments from 23-24 to reflect on program changes.

Received 3 years of reimbursement from the Educational Awards Endowment Fund, will be one year in 2025

The Beef Ed line item includes \$200 from Friends of Cook-off

There are 40 anniversary prints in inventory

The \$15,000 for the MAA program is \$10,000 for travel, (\$7500 plus \$2500 designated for CAB Advocacy Programs), and \$5000 for the MAA program.



American Angus Auxiliary Council Meeting **Sunday, October 20, 2024 • 5 pm CST**

American Angus Auxiliary is inviting you to a scheduled Zoom meeting.

Time: Oct 20, 2024 05:00 PM Central Time (US and Canada)

Join Zoom Meeting

<https://us02web.zoom.us/j/83466265858?pwd=YYby712enY8HV5BjnRpXsCPZ0xkPhS.1>

Meeting ID: 834 6626 5858

Passcode: 208423

Dial by your location

• +1 309 205 3325 US

Meeting ID: 834 6626 5858

Passcode: 208423

Call to order

Karla Knapp, President

Welcome and Introductions

- Executive Board
- Committee Chairs
- State Presidents/State Contacts
- Charter Members
- Distinguished Women
- Past Auxiliary Presidents

Minutes of March 25, 2024 Council Meeting

Emma Powell, Secretary/Treasurer

Treasurers Report

Emma Powell, Secretary/Treasurer

Committee Chair and Regional Director Reports

- Finance Nancy Thelen, Chair
- Full Circle Cortney Holshouser, Chair
- Gifts that Sizzle Deanna Hofing, Chair
- Miss American Angus Cortney Hill-Dukehart Gates, Co-Chair
- Historical Resource Anne Patton Schubert, Chair
- Beef Education Anne Patton Schubert, Chair
- Any other committee chairs are welcome to also verbally report.

Old Business

-

New Business

- Angus Gift Barn Closure
- Trailer bids

Announcements

- 2024 Angus Convention, November 1-4, Fort Worth, Texas
 - Saturday, November 2: 2-3:15 pm – Annual Meeting
 - Sunday, November 3:
 - 7:30-8:30 am: Auxiliary Breakfast – ticketed event
 - 9-11:30 am: Miss American Angus Candidate Speeches
 - 6-9 pm: Awards Reception and Dinner – ticketed event
- 2024 Full Circle Online Auction, November 7, 2024 – AngusLive
- National Junior Angus Show, June 29-July 5, 2025, Tulsa, OK
- American Angus Association Convention, October 31-November 3, 2025, Kansas City, MO

Adjournment

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: Beef Education

Committee Chair: Anne Patton Schubert and Anne Lampe

Committee Members: All the wonderful volunteers who helped with the event.

1. *Projects and or/accomplishments in 2024:* The Beef Education Committee planned the 41st All-American Certified Angus Beef Cook-Off during the 2024 NJAS in Madison WI. One hundred thirty four chefs participated in the event. The entries included 10 Steat Division, 9 Roast Division and 8 Other Beef Item Division, Frankfurters this year. The Black Kettle winner was the Illinois Senior Steak team. Ardyce's Apron Award winner was the Kansas Junior Other Beef team. The Pat Grote LEAD Award winner was the Illinois Intermediate Steak team.

2. *Is there an item or matter that you would like the Executive Board to discuss at their November meeting?*

If so, what? We want all who helped to know we greatly appreciated all the effort. We welcome any suggestions you have for the 42nd event in Tulsa, OK. We anticipate the continued support of the American Angus Association, NJAA, American Angus Auxiliary and the Certified Angus Beef program and the Angus Journal/Media group, as we plan for the 42nd contest.

Additional appreciation goes to Deer Valley, Fayetteville, TN. for sponsoring contestant t-shirts. Colorado and Kentucky Angus Associations helped sponsor awards.

3. *What are your committee goals for 2025?* Our goal is to plan and implement the 42nd All-American Certified Angus Beef Cook-Off in Tulsa. Anyone wishing to sponsor our traditional t-shirts for all contestants is welcome to offer that. If you plan to be at the 2025 event, plan to come help with Cook-Off. We encourage all to watch the contest and encourage your state members to enter the event.

4. *How can the Executive Board assist you with committee goals?* We count on the support of the Executive Board and the Council to help facilitate the event. We thank you in advance.

5. *Please provide any budget requests you have for 2025.* Nancy Thelen, finance chair, has the Beef Education Committee budget request. A copy will be sent as well.

6. *Are you planning to attend Angus Convention? Yes / No* I plan to be at the Annual Meeting and Convention in Ft. Worth

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Legislative & By-Laws

Committee Chair: Gina Hope

Committee Members: Pam Bailey, Carol

Wojciechowski, Lauren Patteson



1. Projects and or/accomplishments in 2024:

Review of upcoming change to the Guidelines regarding Auxiliary logo authorization wording.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

Would the Executive Board like a draft of the proposed logo authorization wording with suggestion of only two officers have password access to the logo file as well as guidelines on frequency of password change in the Guidelines before they review at the end of this year?

3. What are your committee goals for 2025?

To continue to serve as needed for any changes to the By-Laws and/or Guidelines.

4. How can the Executive Board assist you with committee goals?_

5. Please provide any budget requests you have for 2025.

None

6. Are you planning to attend Angus Convention? Yes / No

Yes

***2024 American Angus Auxiliary
Annual Meeting Regional Director Report***



Region: 4

Director: Christy Perdue

States in Region: Missouri, Arkansas, Louisiana, Tennessee, Mississippi, Alabama, North Carolina, South Carolina, Georgia, and Florida

Within your region, please list the existing state Auxiliaries with Presidents' contact information:

Alabama: June Wood - 216 County Road 694 Holly Pond, AL 35083 - 256-708-3209 -
woodangus@bellsouth.net

Louisiana: No State President - Contacts are:

Bridgett Gisclair - 315 Keller Road Longville, LA 70652 - 337-884-1177 -
beigisclair@centurytel.net

Angie LeBeouf - 269 Baker Road DeRidder, LA 706343 - 337-396-3598
angie@bsefcu.com

Missouri: Melissa Eitel - 16608 St. Hwy O Novinger, MO 63559 - 660-341-6105
Smeitel87@gmail.com

Scholarship Chair: Mackenzie Sampson - 24283 St. Hwy 11 Kirksville, MO 63501 -
660-216-2207

North Carolina: Alexandra Brown - 217 Daniel Drive Boone, NC 28607 - 336-782-8930 -
alexandraelizabeth.m336@gmail.com

No Auxiliary in the following states: Florida, Georgia, South Carolina, Tennessee,
Arkansas, and Mississippi

Tennessee Contact: Brandi Armstrong - 615-714-9081 - brandiarmstrong0@gmail.com

Georgia Contact: Carolyn Gazda - 706-540-2222 - gazdacattleco@bellsouth.net

Florida Contact: Bonnie Messick - 352-424-1957 - messickbon@aol.com

Arkansas: Charlene Lewis is the only officer - treasurer. Scholarship Chair/Contact: Michelle

Rieff - 8121 N Union Road Glencoe, OK - 479-936-1685 -

michelleannrieff@gmail.com

Mississippi: Melanie Kiani - 1246 Simms Hill Road Morton, MS 39117 - 601-214-0408 -

Melk8890@gmail.com

Additional contact with interest in revitalizing MS Auxiliary: Cammie Rone -

P.O. Box 25 Courtland, MS 38620 - 662-934-3716 - ceacattle@icloud.com

Notable Activities/Fundraising in your Region:

Both North Carolina and Missouri have remained active with fundraising through their silent auctions. Both states use profits to fund their scholarship programs. Both also stay active with social media pages. North Carolina also continues with a yearly fundraiser item, which this year is a hat with a leather patch. North Carolina also plans to utilize AGB purchases for an additional fundraiser.

North Carolina held their Annual Meeting in February and then met for a second time during their Summer Outing in July. Members and their guests gathered for a fun 2 day adventure with delicious foods and a fun, educational visit to the Piedmont area of North Carolina. Local favorite restaurants were enjoyed both days. Friday evening was made extra special with a Blue Grass Show. Peach picking was enjoyed at a family orchard and a tour of a local alpaca farm rounded out the trip on Saturday.

Arkansas currently does not have an Auxiliary or a Junior Association. They do not have royalty. Sam Haley is President of the Adult Association. They still have an Annual Sale and Field Day.

Missouri has a new Angus Ambassador. New this year, they changed it so can be male or female. They have their first female.

Notable Awards Given in your Region:

None at this time.

Challenges within your Region:

The biggest challenge is the continued decline in state auxiliaries. Only 4/10 states in Region 4 have an active Auxiliary. Even those that are active, participation is limited and recruiting new members and those that would like to hold a leadership role is a challenge.

Opportunities within your Region:

Both Florida and Mississippi have expressed interest in establishing/reestablishing auxiliaries. Continued support and resources have been offered to both.

Encouragement of increased involvement from our Region 4 members on the national level, including opportunities to serve on committees or as committee chairs.

Membership retainment/recruitment ideas:

I feel that fun, interactive activities have brought in the most members and potential members. Before and during meetings, painting and other craft activities seem to spark increased interest and allow for a fun and social atmosphere.

Additional Comments: Not at this time.

6. Are you planning to attend Angus Convention? Yes / No

Yes

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: **Distinguished Women**

Committee Chair: Julie Conover

Committee Members: Jane Ebert, Carol Bloom, and Kathy
Creamer

1. Projects and or/accomplishments in 2024:

Selected and will award our 2024 recipient at the Auxiliary Breakfast on Sunday, November 3.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

Reimbursement of breakfast ticket for our 2024 recipient.

3. What are your committee goals for 2025?

Continue to review the names of phenomenal women who have been nominated for the prestigious award.

4. How can the Executive Board assist you with committee goals?

Karla Knapp will serve as the chair person in 2025 per our guidelines.

5. Please provide any budget requests you have for 2025.

Continue to provide a budget line for the Distinguished Women plaque and breakfast ticket as there are numerous women who would fit the criteria of this award in the future.

6. Are you planning to attend Angus Convention? Yes / No

Yes

2024 American Angus Auxiliary Committee Report for Annual Meeting



Committee Name: Finance Committee

Committee Co-Chairs: Nancy Thelen and Cindy Ahearn

Committee Members: Karla Knapp, IA; Tonya Theis, KS;

Emma Powell, MS; Julie Conover, MO; Amy Griffin, TX

1. Projects and or/accomplishments in 2024:

- We continued to monitor the annual budget and finances of the Auxiliary, and look to the future.
- The \$25,000 promo CD (12-month 5% APY) we had at the Commerce Bank in St. Joseph, MO matured on 2/23/24. We researched current rates and the finance committee recommended to the executive board that we withdraw the \$917.66 interest in the CD and transfer it to our checking account and start a new 11-month CD at 4.85% APY at Commerce Bank. The executive board approved and this was completed in March. In addition, at their November 2023 meeting the executive board voted to earmark \$2,500 of the profit from the sale of the 70th Anniversary portraits and prints over the past two years to a new line item, "the 75th Anniversary Fund". The finance committee voted to add this amount taken from our checking account to the \$25,000 CD to make a total 11-month CD of \$27,500. This will provide easy tracking and interest will be earned on it.
- At the November 2023 executive board meeting the decision was made to not move 25% of our annual profit to one of our endowment funds due to the limited profit in the 2023 fiscal year, primarily due to receipt of receivables at the end of the fiscal year. We received a Harvey Rattey commission check in October, 2023 for \$371.62 which was transferred to our Scholarship Endowment.
- The executive board approved the transfer of \$6,000 from the Full Circle Online Auction proceeds to the Auxiliary Scholarship endowment fund (\$5,000) and the Auxiliary Educational Awards endowment fund (\$1,000). This was completed in June.
- We continued to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- We want to thank Amy Griffin for her service and the great job she has done as our bookkeeper for the past two and a half years.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting? If so, what? - Review of 2023-24 fiscal year and budget for 2024-25.

3. What are your committee goals for 2025? - Continue to manage finances, discuss how to finance future activities.

4. How can the Executive Board assist you with committee goals? - Continue to engage in financial discussions and fundraisers and discuss ways to maintain and grow our membership.

5. Please provide any budget requests you have for 2025. - Typical items such as quicken software annual subscription, check printing, MO property taxes, zoom annual subscription, MO biennial report filing, square reader, and postage for \$700, and miscellaneous expenses of \$300 for a total of \$1,000; plus professional accounting fees and tax preparations of \$1,200.

6. Are you planning to attend Angus Convention? Yes / No Yes

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: Gifts That Sizzle

Committee Chair: Deanna Hofing

Committee Members: Emily Barnes and Michaela
Clouser

1. Projects and or/accomplishments in 2024:

GTS Holiday Gift box was launched on September 20th with the CAB website and Auxiliary Website links becoming active. In 2023, the holiday gift box sales were very successful with extremely positive feedback. We sold approximately 75 boxes. Goal for 2024 is 90-100 boxes.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

Promote and chat with friends about the Holiday Gift box from CAB!!

3. What are your committee goals for 2025?

Evaluate success of 2024 holiday box sales and determine next steps. Do we need to adjust the box for 2025? Should we change the meat cuts or contents?

4. How can the Executive Board assist you with committee goals?

Promote and chat with friends about the Holiday Gift box from CAB!!

5. Please provide any budget requests you have for 2025.

Please keep budget the same. No additional funds needed for 2025.

6. Are you planning to attend Angus Convention? Yes / No

Yes.

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Historical Resource Committee

Committee Chair: Anne Patton Schubert

Committee Members: Anyone with a passion to share our American Angus Auxiliary history.



1. Projects and or/accomplishments in 2024:

Our committee submitted a proposal to the Executive Board and Auxiliary Council which would ensure the Auxiliary's logo would be protected from adaptation or actual changes without approval. This has been studied and hopefully will be approved at the Annual Meeting. The committee recommended the details of this proposal be included in the current Guidelines.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what? We applaud the early discussion of plans for the 75th Anniversary Celebration of the American Angus Auxiliary.

3. What are your committee goals for 2025? Plans for an update to the 50th Anniversary History would be a project to consider.

4. How can the Executive Board assist you with committee goals? Publishing the 75th Anniversary History would give many an opportunity to learn more about the traditions of our organization. Involvement is the key to success. This project would offer considerable involvement.

5. Please provide any budget requests you have for 2025. Selling memorabilia from American Angus Auxiliary events would be a possible fund-raiser. Our budget request remains at \$100 to cover correspondence expenses.

6. Are you planning to attend Angus Convention? Yes / No

I plan to attend the Annual meeting and Convention.

***2024 American Angus Auxiliary
Annual Meeting Regional Director Report***



Region: Five

Director: Lori Pillars

States in Region: Michigan, Wisconsin, Illinois, Indiana, Ohio and
Kentucky

Within you region, please list the existing state Auxiliaries with Presidents' contact information:

MI: Rachel Coleman – 9269 Brooklyn Rd., Brooklyn, MI 49230/(734)645-2304

itsmerachael@gmail.com

WI: Susan G. Quam – Fitchburg, WI/(608) 217-4513

Sgquam@gmail.com

IL: Cindy Anderson – 23632 N. 1950t St, Chrisman, IL 61924/(217)822-2380

Cindyanderson3@hotmail.com

IN: Carla Dawson – 1918 W. 200S, Morocco, IN 47963/(834)941-0984

Carladawson@dawsonangus.com

OH: Kellie Miller – 11086 St. Rt 197, Wapakoneta, OH 45895/(419) 234-0392

Woodside@hotmail.net

KY: Hannah Tolbert – 2231 Warwick Rd., Harrodsburg, KY 40330/(620-636-0125

Hannahvtolbert@gmail.com

Notable Activities/Fundraising in your Region:

All is quiet for the moment on the Region 5 home front, but many families have been very busy for a while now getting ready for family/farm angus sales. I would like to wish them all the

very best as it takes a great deal of work to present your breeding program efforts in a top-notch way to buyers.

A few of our State Auxiliary's have donated items to the Full Circle Online Auction being held on anguslive.com on Thursday, November 7, 2024. I would like to say thank you to those that have donated items to the auction. I would also like to encourage our membership to support the action by bidding and bidding often. All the money raised goes towards great causes like the Auxiliary Scholarship Fund.

Notable Awards Given in your Region:

The Michigan Auxiliary reported that they have awarded the Continuing Education scholarship to Blake Pillars.

Within the region there were two American Angus Auxiliary female scholarship winners. They are Rosalind Kidwell of Gentryville, IN and Audrey Curtin of Blue Mound, IL. The male scholarship winners were Drew Mickey of Taylorville, IN, Jacob Wickard, Greenfield, IN and Adam McCauley of Cynthiana, KY.

Within the region there were four of the six new National Junior Angus Board members elected at the National Junior Show held in Madison, WI this past July. They are Ava Liebfried of Wisconsin, Anne Dameron of Illinois, Bryanna Smith of Kentucky and Blake Pillars of Michigan.

Congratulations to everyone that participated in the scholarship application process and those that ran for the Board of Directors.

Challenges within your Region:

I must do a better job staying in contact with each state's auxiliary to see how I may help with any needs they may have.

I am finding that in some states the auxiliary is having a difficult time having moms of junior

members joining the auxiliary or those that have junior members aging out of the junior program staying involved with the auxiliary. I would welcome any ideas and suggestions on ways to improve the membership and involvement for all states.

Opportunities within your Region:

I encourage each state auxiliary member to volunteer to help with one committee within their state. It is a great way to build camaraderie and make friendships.

Membership retainment/recruitment ideas:

I would love to hear new ideas that state auxiliaries have used to recruit and retain members. Please feel free to email me at loripillars69@gmail.com or call me at (616) 862-4619

Additional Comments:

Please please please help support the Full Circle Online Auction being held on anguslive.com on Thursday, November 7, 2024, and the Holiday Gift Set presented by Certified Angus Beef and the American Angus Auxiliary. The gift includes NY Strip Steaks, Steak Knives and one seasoning packet. You can order online.

You can get your Christmas shopping done early and enjoy the Holiday Season even more!

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Miss American Angus Contest

Committee Chair: Cortney Cates/Paige Arnold

Committee Members: Marlene Dukehart and Tammy
Wallace



1. Projects and or/ accomplishments in 2024:

Working on updating handbook and increase communication between MAA and CAB representative for the CAB Ranch days

*2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?
If so, what?*

Travel expenses rising and MAA reaching her travel allowance before completing her required shows.

3. What are your committee goals for 2025?

For MAA to continue to have a positive presence on social media, at shows and sales and in any public event or speaking role.

4. How can the Executive Board assist you with committee goals?

5. Please provide any budget requests you have for 2025.

Asking to increase the MAA travel allowance to \$10,000.00 due to the increase in travel and hotel expenses.

6. Are you planning to attend Angus Convention? Yes / No

American Angus Auxiliary Council Meeting
Wooster, Ohio
March 25, 2024
2PM EST

Attendance: Karla Knapp, Tonya Theis, Emma Powell, Christy Perdue, Tammy Weaver, Cindy Worthington, Megan Ahearn, Lori Pillars, Stacy Erdmann, Cortney Holshouser, Cindy Ahearn, Julie Conover, Mary Kate Mardesen, Anne Patton Schbert, Diana Hofing, Amy Griffin, Julie Murnin, Lynn Hinrichsen, Susan Quam, Shally Rogen, Anne Lampe

Karla Knapp called meeting to order at 2:04PM

Reading of October 15, 2023 minutes, Emma Powell

- Motion to accept minutes as printed, Anne Lampe
- Second, Juile Conover
- Motion Carried

Reading of Treasurer's Report, Emma Powell

Committee Chair Reports:

1. **Scholarship Committee Chair Report**, Tonya Theis
2. **Full Circle Online Auction Chair Report**, Cortney Holshouser
3. **Finance Committee Chair Report**, Nancy Thelen (via phone)
4. **Gifts That Sizzle Committee Report**, Deanna Hofing
5. **Woman's Connected**, Anne Lampe
6. **Beef Education/Certified Angus Beef Cookoff**, Anne Lampe
 - a. April 1st the cuts of beef that will be used in the CAB Cookoff will be released via social media.
 - b. May 15th is the deadline for entries for CAB Cookoff. Coach/Lead contact needs to submit entry.
7. **Angus Gift Barn Report**, Karla Knapp

Discussion: "I'd like to take the time to let you all know that the executive committee is fully aware of the challenges that our Angus Gift Barn faces. We are a little over 6 months into our contract with the new Angus Gift Barn manager. At this time, we ask for some grace and support as we try to find a way for the Angus Gift Barn to either a positive presence for our auxiliary, a place where we can increase our membership, an outlet to share our mission and talents. The place to be able to create something new and accomplish those goals. We welcome you to send us any positive ideas that might help us to overcome this challenge so our Auxiliary can be stronger and grow together." -Written by Karla Knapp

OLD BUSINESS:

- Discussion of **Renewal CD**.

- a. Renew at 4.85% for 11 months
- Discussion of American Angus Auxiliary **digitized logo**.
 - a. Angus Media has digitized a copy of logo.
 - b. New wording for **“Reaffirmation of Perpetuity of the Symbol”** by Regional Director, Megan Ahearn. Will be sent to Historical Committee for approval.

“Beyond adjustments for media reproduction purposes, the logo including font and colors of black, white, and true red will not be altered or disposed of without approval from the American Angus Auxiliary Board.
Furthermore, express use of the logo by any party must be authorized by the American Angus Auxiliary Board.”
 - c. Discussion to create password Dropbox on AAAux website for logo.

NEW BUSINESS:

- Discussion of American Angus Auxiliary **75th Anniversary** committee name suggests and event ideas.
 - a. Giveaways: TBD
 - b. Food: TBD
 - c. Volunteers: Lynn Hinrichsen and Julie Murnin

ANNOUNCEMENTS:

- **Scholarship Workshop** during the 2024 NJAS in Madison, WI is postponed until 2025
- Please send **thank you notes** to Certified Angus Beef and the Angus Foundation thanking them for supporting the Woman Connected Conference.
- Get Susan Quam current royalty information for the National Junior Angus Show “Queen’s Tea”

Motion of **Adjourn Meeting**, Cortney Holshouser
Second, Tammy Weaver
Motion carried.

Respectfully Submitted,


Emma Powell

**2023 American Angus Auxiliary
Annual Meeting Regional Director Report**



Region: Region 2

Director: Megan Ahearn

States in Region: Colorado, New Mexico, Oklahoma, & Texas

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

| <i>Colorado</i> | | | |
|-------------------|---------------------|------------------------|--------------|
| Randall Rumsey | Junior Advisor | spangus16@gmail.com | |
| Cheri Kraft | Junior Advisor | cheri.kraft1@gmail.com | 970-443-7732 |
| Kathi Creamer | Scholarship Contact | kathi@lazyjb.com | 970-596-0045 |
| <i>New Mexico</i> | | | |
| N/A | N/A | N/A | N/A |
| <i>Oklahoma</i> | | | |
| Cara Gerken | Junior Advisor | caragerk@gmail.com | 405-249-0773 |
| <i>Texas</i> | | | |
| Misty Wolf | Auxiliary President | misty.a.wolf@gmail.com | 940-923-5890 |

Royalty by State in Region with mailing address and Email Contact Info:

| <i>Colorado</i> | | | |
|-------------------|----------------------------|---------------------------|--------------|
| Kyli Kraft | CJAA Angus Queen 22-23 | kylikraft@gmail.com | N/A |
| <i>New Mexico</i> | | | |
| N/A | N/A | N/A | N/A |
| <i>Oklahoma</i> | | | |
| Jelani King | Oklahoma Angus Queen 23 | jelanik2018@gmail.com | 580-231-3968 |
| <i>Texas</i> | | | |
| Payton Alexander | Miss Texas Angus 23-24 | paalexander2006@gmail.com | 254-436-8440 |
| Penelope Soto | Texas Angus Princess 23-24 | monasoto240@gmail.com | 512-738-2251 |

Notable Activities/Fundraising in your Region:

The Texas Angus Auxiliary finalized the selling of cook books and continues to provide graduating senior baskets at the state show. Additionally the Texas Angus Auxiliary voted at their mid year meeting to move forward with sample merchandise items that would serve as a fundraiser. The Oklahoma Junior Angus continues several fundraising activities throughout the year for their state and regional shows.

Colorado, Oklahoma, and Texas continue to maintain strong Angus royalty programs to highlight young women in the Angus business.

All of the junior organizations have representation at NJAA events such as LEAD and Raising the Bar conferences. Lots of highlights of how Region 2 Juniors participated and placed in non-cattle contests were highlighted and mentioned in the Region 2 Director address in the Auxiliary Fall Post.

Notable Awards Given in your Region:

This year at Angus Convention, Alyson Friesan from Oklahoma will be competing for Miss American Angus. We're honored to have a contestant from Region 2!

Challenges within your Region:

No active auxiliary organizations in Colorado, New Mexico, or Oklahoma. Colorado and Oklahoma continue to be more involved in their junior programs.

Challenges within the Texas Auxiliary with finding volunteers for leadership positions. Texas is also currently exploring leadership position term structure to see if there are options we could potentially use to set better foundations for these leadership board and committee roles.

Opportunities within your Region:

Networking opportunities with new junior member parents to capture potential new members.

Having a larger presence in the state organizations by leveraging a liaison position, mirroring the structure of the American Angus Auxiliary.

Membership Retainment/Recruitment Ideas:

I'd like to see social event opportunities created either as stand alone events or in conjunction with stock shows, state organization events, or breeder sales. Having a "social hour" before/after a sale or show could be great to meet potential members who are interested in our Auxiliary.

Additional Comments:

I'm really looking forward to meeting more Region 2 members (and other Regions too)! Please do not hesitate to reach out to me via my contact info. I hope to see y'all in Orlando at Angus Convention!

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: **Nominating Committee**

Committee Chair: Julie Conover

Committee Members: Julie Murnin, Valerie Trowbridge,

Mary Greiman and Lynne Hinrichsen

1. Projects and or/accomplishments in 2024:

Conducted Regional Director elections and provided required processes for the election at the Annual Meeting.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

If anyone is interested in running to be a Regional Director or our Secretary Treasurer in 2025, please reach out to Karla Knapp as she will be the 2025 chairperson.

3. What are your committee goals for 2025?

None at this time as the committee will change in November.

4. How can the Executive Board assist you with committee goals?

Not applicable.

5. Please provide any budget requests you have for 2025.

None at this time as the committee will change in November.

6. Are you planning to attend Angus Convention? Yes / No

Yes

**2024 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: Program & Hospitality

Committee Chair: Pam Velisek & Gina Hope

Committee Members: Morgan Knapp and Shally
Rogen

1. Projects and or/accomplishments in 2024:

We had a very successful scavenger hunt at Junior National this year. We also had a nice red bag Raffel with lots of nice items. The winner of the scavenger hunt was Marne Ward form Florida and it was her first Auxiliary meeting. I think everyone really enjoyed it. We had a few technical difficulties with the pictures but it all turned out perfectly fine!

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

Nothing at this time!

3. What are your committee goals for 2025?

It will be up to our incoming president to decide the direction of the committee.

4. How can the Executive Board assist you with committee goals?

It is always a challenge to fine something fun to do at the meetings with the limited time and budget. Would love if the committee could fine a way to carve out more time.

5. Please provide any budget requests you have for 2025.

None at this time.

6. Are you planning to attend Angus Convention? Yes / No



2024 American Angus Auxiliary Annual Meeting State President Report

*Name of Person Reporting: **Esther Tarpoff** Office Held: **President***

*State Represented: **Kansas** Date of Annual Meeting: **January 2025***

Approx. Number of state Auxiliary members: _____

State President Contact Information:

Name: Esther Tarpoff

Address: 9700 Roberts Run Road, Westmoreland, KS 66549

Phone Number: 620-636-0245

Email Address: esthertarpoff@gmail.com

What success stories would you like to share with other states that have occurred this year?

- **Great support of the state Auxiliary fundraiser auction at the annual meeting, both from a donor perspective and those purchasing the items to continue supporting juniors in the state**

What are your state Auxiliary goals for 2025?

- **Challenging juniors to apply for the Auxiliary Achievement Award**
- **Better communication with juniors (and parents) about all the opportunities with the Auxiliary from scholarships to awards to simply supporting the juniors**
- **Recruit addition ladies in the state to support the juniors via the Auxiliary**

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

- **How to continue to have juniors, especially those benefiting from the Auxiliary, become active members of the Auxiliary early after the junior career**
- **Scholarship application numbers seem to be down, why? Is it lack of interest in applying, not knowing they qualify, intimidation by application?**
 - **Is this a space that juniors who are benefiting (or recently have benefitted) can fill a need to help other juniors with application somehow? Even just willing to be a resource for other juniors?**

Any additional feedback, comments or concerns you would like to share.

**2024 American Angus Auxiliary
Annual Meeting Regional Director Report**



Region: 6 Director: Tammy Weaver

States in Region:

Delaware, Maine, New Hampshire, Massachusetts, Vermont,
New York, Rhode Island, Connecticut, New Jersey, Maryland,
Pennsylvania,
Virginia, West Virginia, and District of Columbia

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Atlantic National – Valerie Trowbridge geneval@epix.net

Maryland –Pam Velisek pvelisek@verizon.net

Pennsylvania-Valerie Trowbridge geneval@epix.net

State Contact without an Auxiliary

West Virginia contact -

New York contact – Robert Groom- rgroom67@gmail.com

Virginia-Virginia Jr Angus -virginiajunioradvisors@gmail.com or Gina Hope- drycreekfarm.hope@gmail.com

State Scholarship Contacts in Region:

Maryland –Brittany Douglas fdebrit@vt.edu

Pennsylvania – Nancy Frey nfrey@freysupply.com

Virginia – Linda Alexander tpangus1993@yahoo.com

West Virginia – Mida Peterson rockingp@shentel.net

Notable Activities/Fundraising in your Region:

The Keystone International Livestock Exposition was held September 29 – October 6th in Harrisburg, PA and featured an Angus ROV show. There was also a junior Angus show. Angus had a clean sweep in the Supreme Pageant. The Supreme Champion Female was *BNWZ Saras Dream 3658* exhibited by Rob Oakley. The Supreme Heifer won the use of a Wilson travel for one year. The Supreme Champion Bull was MC TSSC Outlast 2095 owned by Schaeffer Show Cattle and McCall Angus and was awarded \$1000.

Other ROV shows were hosted at the New York State Fair, The West Virginia State Fair, and the Big East Livestock Expo.

There are many sales being hosted across the Mid Atlantic through early December.

Challenges within your Region:

Finding people willing to take on the role of leading an Auxiliary in their state.

Opportunities within your Region:

The Region overall seems fairly active with most activity focusing on junior events. The potential exists to involve more people and get more auxiliary members.

Membership retainment/recruitment ideas: