



2023 American Angus Auxiliary Annual Meeting Packet Table of Contents

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**American Angus Auxiliary Annual Meeting
Saturday, November 4, 2023 • 2 pm ET**

Orlando, FL at the Rosen Shingle Creek® Hotel or via zoom at:

<https://us02web.zoom.us/j/85113887774?pwd=SnV3OG0xNDgrNnRJWjRkNzZ0NXZhZz09>

Meeting ID: 851 1388 7774

Passcode: 919870

Or call in at 1-646-931-3860

Call to order

Julie Conover, President

Welcome and Introduction of Guests

Executive Board
Committee Chairs
Distinguished Women
Past Auxiliary Presidents
State Presidents
American Angus Association Staff
Zoom Participants

Zoom User Instructions

Minutes Annual Meeting Minutes from Salt Lake City, UT Tonya Theis, Secretary
(Minutes were published in the February Angus Journal and published on the Auxiliary website.)

Treasurer's/Financial Report

Tonya Theis, Treasurer

Committee, Regional Director and State President Reports

(All reports are published on the Auxiliary website.)

- Angus Gift Barn Veni Soto, Manager
- Full Circle Online Auction Cortney Holshouser, Chair
- Gifts that Sizzle Deanna Hofing, Chair
- Miss American Angus Cortney Hill-Dukehart Cates, Co-Chair
- Any Other Committees

Old Business

- Angus Gift Barn Transition Julie Conover, President

New Business

- Presentation of 2023-24 Budget Nancy Thelen, Finance Chair
- Appointment of 2023-24 Nominating Committee Julie Conover, President
- Appointment of Election Tellers Julie Conover, President

Presentation of the Slate of Officers

Deanna Hofing, Nominating Chair

Elections

- Announcement of Regional Director Election Deanna Hofing, Nominating Chair
- Election of 2023-24 American Angus Auxiliary Officers

Message from American Angus Association (AAA)

Mark McCully, AAA CEO

Passing of the Gavel

Julie Conover, President

Announcements

Karla Knapp, President-Elect

- 2023 Angus Convention, Sunday, November 5, 2023, Orlando, FL
 - 7:30-8:30 am: Auxiliary Breakfast – Ticketed event
 - 9-11:30 am: Miss American Angus Candidate Speeches
 - 6-9 pm: Awards Reception and Dinner – Ticketed event
- Full Circle Online Auction, November 9, 2023 – AngusLive
- Angus Women Connected Conference, March 25-27, 2024, Wooster, OH
- National Junior Angus Show, June 30-July 6, 2024, Madison, WI
- American Angus Association Convention, November 2-4, 2024, Fort Worth, TX

Adjournment

American Angus Auxiliary Annual Meeting

Saturday, November 5, 2022

Salt Lake City, Utah

President Deanna Hofing called the meeting to order at 2:16pm.

Miss American Angus, Mary Wood recapped her year as the 2022 Miss American Angus including travels and her new advocacy platform in conjunction with Certified Angus Beef. Her work with CAB allowed her to attend several ranch field days in North Carolina. She found it rewarding to be able to bridge the gap between producers and consumers by being the face of the American Angus breed and Auxiliary.

Cortney Cates introduced the five contestants competing for the 2023 Miss American Angus. Contestants Allison Davis, Hailey Jentz, Lexi Koelling, Lizzie Schafer, and Kelsey Theis have been through their orientation, etiquette session with Diane Johnson, completed their written test and have had lunch with the judges. Interviews and speeches will finish up their competition with crowning to be held at the Awards Dinner.

Mark McCully, American Angus Association CEO welcomed the Auxiliary to the convention and thanked us for all our work over the last year. He is very passionate about our Angus youth and how we can help them to become great leaders.

President Deanna Hofing welcomed everyone to the meeting and introduced the past presidents, distinguished women, committee chairs and state presidents and thanked them for traveling to Salt Lake City to join us. Our meeting was also available by Zoom and instructions on voting were covered.

Gina Hope moved to accept the 2021 Annual Meeting Minutes, Fort Worth, TX, that were published in the February Angus Journal and on the Auxiliary website. Catie Hope seconded the motion. Motion passed.

Karla Knapp reported that there is \$64,631.44 in current assets along with a 5-year CD that will be coming due in February 2023 for \$5,668.86, making our total assets \$70,300.30. Highlighted profits came from increasing annual membership from \$10 to \$20, our 70-year letter drive, and our 70-year kick-off celebration.

Committee Chair Reports:

- Cortney Holshouser reported on the Full Circle Online Auction to be held this upcoming Thursday, November 10th on Angus Live. There will be 33 items on consignment to support our junior programs and it will include a variety of items that will have something for everyone. Cortney thanked all who donated as well as her committee for all of their hard work.

- Catie Hope, Historian updated us on the president's book and the inclusion of the annual meetings before it will be presented to Deanna at a later date.
- Courtney Cates thanked all of the sponsors of the Miss American Angus contest and looks forward to the crowning of our new queen.

Old Business:

- Gina Hope reviewed the suggested by-law changes that have been presented at the mid-year meeting, published in the Fall Post and placed on the website. Carol Bloom made a motion to accept the by-law changes as presented. Cindy Ahearn seconded the motion. Motion passed. Gina then thanked her committee.
- Miss American Angus "Letter of Intent"- a motion was made at the mid-year meeting for Deanna to follow up with the legal department at the American Angus Association regarding a statement to be included in the letter of intent. Deanna has been in communication with legal, as well as the officers and the MAA committee. With some changes to our handbook that will define our women of empowerment and females in agriculture, a positive outcome can be achieved. The MAA committee will be working on updating our handbook terminology and should have these updates finished by February 1st.

New Business:

- Nancy Thelen, Finance Chair presented the 2022-23 budget. We are looking to work with a budget that includes profits from the CJ Brown painting as well as the increase in the MAA budget to include travel opportunities for the advocacy program. A motion by Erica Styles was made to approve the budget as presented. Motion was seconded by Landi Livingston. Motion passed. Endowment funds have seen a decrease because of the economy.
- Appointment of 2022-23 Nominating Committee- President Deanna Hofing stated that the executive committee appointed Moriah Pohlman, TX and Mary McCurry, KS to the nominating committee. Nominations were then taken from the floor. Cindy Ahearn nominated Allison Dubbs, MT. Allison accepted the nomination and Nancy Thelen seconded her nomination. Motion passed. Courtney Holshouser nominated Heather Smith, NE, seconded by Tonya Theis. Motion passed.
- Appointment of Election Tellers- President Deanna Hofing appointed Gina Hope and Morgan Knapp as tellers for the election.
- Nominating Committee/Slate of Officers: Chairman Pam Velisek announced the results of voting, and the following Regional Directors are Region 1-Cindy Worthington, CA; Region 2-Megan Ahearn, TX; Region 3- Stacy Erdmann, ND. Pam Velisek then presented the slate of officers for 2022-2023 as President, Julie Conover; President Elect, Karla Knapp; Secretary/Treasurer, Tonya Theis and Advisor Deanna Hofing. Deanna Hofing then asked for nominations from the floor. Anne Lampe made a motion that nominations cease and that the slate of officers be accepted as presented. Barb Ettredge seconded the motion. Voting ensued. Motion passed.

President Deanna Hofing thanked her executive team, amazing committee chairs and the support of past presidents for her incredible year. She reminded everyone of the beautiful CJ Brown painting that will be auctioned off at the Auxiliary Breakfast in the morning. Deanna Hofing then passed the gavel to the new President, Julie Conover.

President Julie Conover thanked Pam Velisek and Amy Griffin for their years of service to the Auxiliary. Amy Griffin has taken on the position as Auxiliary bookkeeper and Pam will be serving in the role as co-chair to our Programs and Hospitality. Julie then announced the Auxiliary Breakfast will be starting at 7:30 sharp in the morning with plans to have pictures of Officers, Distinguished Women and Past Presidents to follow the breakfast. Miss American Angus speeches will follow the Breakfast. The Full Circle Auction is scheduled for November 10th on Angus Live this Thursday, and she encouraged everyone to bid often. The National Junior Angus Show will be held in Grand Island, NE this summer July 1-8th and the Auxiliary will be hosting this year's Royalty Reception.

Next year's Convention will be held in sunny Orlando, Florida, November 2-4th, 2023. A motion to adjourn the meeting was made by Cortney Holshouser. Morgan Knapp seconded the motion. Motion passed. Meeting was adjourned at 3:04pm.

Respectfully Submitted,
Karla Knapp
Secretary/Treasurer

AMERICAN ANGUS AUXILIARY
STATEMENT OF FINANCIAL POSITION
AS OF September 2023

ASSETS

Bank of America - AGB	\$ 30.58
Bank of America - AGB - 2nd account	\$ 726.89
Commerce Operating Account	\$ 29,295.48
Commerce Savings Account	\$ 16,062.78
TOTAL CURRENT ASSETS	\$ 46,115.73

5-Year Certificate of Deposit XX4145	\$ -
TOTAL LONG-TERM ASSETS	\$ -

12-23 Month CD (Commerce Bank)	\$ 25,000.00
TOTAL LONG-TERM ASSETS	\$ 25,000.00

Property & Equipment - Trailer	\$ 6,552.00
Accumulated Depreciation	\$ 6,552.00
TOTAL FIXED ASSETS	\$ -

TOTAL ASSETS	\$ 71,115.73
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LIABILITIES

Accounts Payable	
TOTAL CURRENT LIABILITIES	\$ -

EQUITY

Unrestricted Net Assets	\$ 71,115.73
Net Income	\$ -
TOTAL EQUITY	\$ 71,115.73

TOTAL LIABILITIES & EQUITY	\$ 71,115.73
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American Angus Auxiliary
Statement of Financials & Activities
AS OF September 2023

	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	YTD	BUDGET	+ / - BUDGET
REVENUE															
Annual, Spring & Mid-Year Meeting Revenue	\$ -	\$ 30.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,000.00	\$ -	\$ -	\$ -	\$ 3,030.00	\$ 3,000.00	\$ (30.00)
<i>Other Annual, Spring & Mid-Year Meeting Revenue</i>		\$ 30.00							\$ 3,000.00			\$ -	\$ 3,030.00		
Awards Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,810.00	\$ 1,810.00
<i>Other Awards Revenue</i>													\$ -		
Beef Education Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00	\$ 3,000.00	\$ 2,407.89	\$ 100.00	\$ -	\$ 6,007.89	\$ 6,000.00	\$ (7.89)
<i>Beef Education Revenue</i>								\$ 500.00	\$ 3,000.00	\$ 2,307.89	\$ -	\$ -	\$ 5,807.89		
<i>Friends of the Cook-Off Revenue</i>										\$ 100.00	\$ 100.00	\$ -	\$ 200.00		
Featured Fundraiser Revenue	\$ -	\$ -	\$ 190.00	\$ -	\$ 8,470.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,660.00	\$ 7,000.00	\$ (1,660.00)
<i>Full Circle Online Auction Revenue</i>			\$ 190.00		\$ 8,470.00								\$ 8,660.00	\$ 7,000.00	
<i>Featured Raffle or Other Revenue</i>													\$ -	\$ -	
Interest Revenue	\$ 58.18	\$ 2.34	\$ 3.31	\$ 60.85	\$ (350.54)	\$ 3.90	\$ 13.14	\$ 13.59	\$ 13.16	\$ 13.61	\$ 13.62	\$ 13.19	\$ (141.65)	\$ 100.00	\$ 241.65
<i>Interest Revenue</i>	\$ 58.18	\$ 2.34	\$ 3.31	\$ 60.85	\$ (350.54)	\$ 3.90	\$ 13.14	\$ 13.59	\$ 13.16	\$ 13.61	\$ 13.62	\$ 13.19	\$ (141.65)		
Miss American Angus Revenue	\$ 1,750.00	\$ 625.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,500.00	\$ -	\$ -	\$ 950.00	\$ 13,825.00	\$ 15,000.00	\$ 1,175.00
<i>MAA Program - Advocacy Platform for CAB Ranch Days</i>									\$ 2,500.00				\$ 2,500.00		
<i>MAA Program - Contributions</i>	\$ 1,750.00	\$ 625.00							\$ 500.00			\$ 950.00	\$ 3,825.00		
<i>MAA Program - Travel Contributions</i>									\$ 7,500.00				\$ 7,500.00		
Membership Revenue	\$ 131.00	\$ 119.38	\$ -	\$ -	\$ 175.00	\$ 480.00	\$ -	\$ 20.00	\$ 100.00	\$ 300.00	\$ -	\$ -	\$ 1,325.38	\$ 4,320.00	\$ 2,994.62
<i>Membership Contributions Revenue</i>						\$ 60.00			\$ 20.00	\$ 300.00			\$ 80.00		
<i>Membership Annual Revenue</i>	\$ 20.00	\$ 19.38				\$ 280.00		\$ 20.00	\$ 80.00	\$ 100.00			\$ 519.38		
<i>Membership Lifetime Revenue</i>	\$ 111.00	\$ 100.00			\$ 175.00	\$ 140.00			\$ 20.00	\$ 200.00			\$ 726.00		
Miscellaneous Revenue	\$ 503.72	\$ 4,311.46	\$ 11,555.93	\$ 255.93	\$ 125.93	\$ 125.93	\$ 125.93	\$ 2,125.93	\$ 125.93	\$ 750.00	\$ 250.00	\$ -	\$ 20,256.69	\$ 17,500.00	\$ (2,756.69)
<i>70th Anniversary CJ Brown Painting Sales</i>	\$ 503.72	\$ 4,311.46	\$ 11,555.93	\$ 255.93	\$ 125.93	\$ 125.93	\$ 125.93	\$ 125.93	\$ 125.93	\$ 200.00			\$ 17,456.69	\$ 17,000.00	
<i>Other 70th Anniversary Revenue</i>													\$ -		
<i>NJAS Royalty Reception Revenue</i>								\$ 2,000.00			\$ 250.00	\$ -	\$ 2,250.00		
<i>Other Revenue</i>										\$ 550.00		\$ -	\$ 550.00	\$ 500.00	
Special Event - WCC Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Women's Connected Conference Revenue</i>													\$ -	\$ -	\$ -
Ways & Means Revenue	\$ 1,073.63	\$ 5,961.50	\$ 1,161.09	\$ 150.57	\$ 103.65	\$ 333.29	\$ 349.33	\$ 718.66	\$ 2,000.00	\$ 5,368.99	\$ 41.45	\$ 726.89	\$ 17,989.05	\$ 37,240.00	\$ 19,250.95
<i>Angus Gift Barn</i>	\$ 270.32	\$ 5,961.50	\$ 1,161.09	\$ 150.57	\$ 103.65	\$ 333.29	\$ 349.33	\$ 718.66	\$ 2,000.00	\$ 5,368.99	\$ 41.45	\$ 726.89	\$ 17,185.74	\$ 35,000.00	
<i>Online Sales</i>	\$ 270.32	\$ 4,883.45	\$ 1,161.09	\$ 150.57	\$ 103.65	\$ 333.29	\$ 349.33	\$ 718.66		\$ 65.73	\$ 41.45	\$ 626.89	\$ 8,704.43		
<i>Travel Support</i>									\$ 2,000.00				\$ 2,000.00		
<i>NJAS Revenue</i>										\$ 5,303.26			\$ 5,303.26		
<i>Convention Revenue</i>		\$ 1,078.05											\$ 1,078.05		
<i>Other</i>											\$ 100.00	\$ -	\$ 100.00		
<i>Gifts that Sizzle</i>	\$ 803.31												\$ 803.31	\$ 2,240.00	
													\$ -		
TOTAL REVENUE	\$ 3,516.53	\$ 11,049.68	\$ 12,910.33	\$ 467.35	\$ 8,524.04	\$ 943.12	\$ 488.40	\$ 3,378.18	\$ 18,739.09	\$ 8,840.49	\$ 405.07	\$ 1,690.08	\$ 70,952.36	\$ 91,970.00	\$ 21,017.64
EXPENSES															
Annual, Spring & Mid-Year Meeting Expenses	\$ -	\$ 750.27	\$ -	\$ 265.36	\$ -	\$ 15.75	\$ -	\$ 600.00	\$ -	\$ 424.82	\$ -	\$ -	\$ 2,056.20	\$ 4,000.00	\$ 1,943.80
<i>Annual, Spring & Mid-Year Meeting Expenses</i>		\$ 750.27		\$ 265.36		\$ 15.75		\$ 600.00		\$ 424.82			\$ 2,056.20		
Awards Expenses	\$ 132.39	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,818.40	\$ 244.87	\$ 1,137.40	\$ -	\$ -	\$ 3,333.06	\$ 1,810.00	\$ (1,523.06)
<i>Ardyce's Apron Award Expense</i>									\$ 205.11				\$ 205.11		
<i>Black Kettle Expense</i>								\$ 218.40	\$ 18.25				\$ 236.65		
<i>Crystal Award Expense</i>									\$ 342.50				\$ 342.50		
<i>Grote Speech Award Expense</i>								\$ 1,600.00	\$ 21.51				\$ 1,621.51		
<i>MAA Silver Tray Expense</i>	\$ 132.39												\$ 132.39		
<i>Showmanship & Silver Pitcher Expense</i>									\$ 794.90				\$ 794.90		
<i>Spader Award</i>													\$ -		
Beef Education Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,313.92	\$ 2,991.19	\$ 55.38	\$ 199.68	\$ 4,560.17	\$ 6,000.00	\$ 1,439.83
<i>Beef Education Expenses</i>									\$ 1,313.92	\$ 2,991.19	\$ 55.38	\$ 199.68	\$ 4,560.17		
<i>Friends of the Cook-Off Expenses</i>													\$ -		
Communications Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 450.00	\$ -	\$ 266.66	\$ -	\$ 330.80	\$ 360.00	\$ 339.92	\$ 1,747.38	\$ 1,650.00	\$ (97.38)
<i>Email & Website</i>						\$ 450.00				\$ 330.80	\$ 360.00		\$ 1,140.80	\$ 1,000.00	
<i>Newsletter - Postage</i>								\$ 35.64				\$ 55.67	\$ 91.31	\$ 650.00	
<i>Newsletter - Printing</i>								\$ 231.02				\$ 284.25	\$ 515.27		
Featured Fundraiser Expense	\$ -	\$ -	\$ -	\$ 622.44	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 622.44	\$ 800.00	\$ 177.56
<i>Full Circle Online Auction Expenses</i>				\$ 622.44									\$ 622.44		
<i>CJ Brown Painting Promotion Expenses</i>													\$ -		
Fees & Charges	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 60.00	\$ 60.00
<i>Bank Fee</i>													\$ -		
Insurance Expense - Business	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 983.00	\$ -	\$ -	\$ -	\$ 983.00	\$ 1,000.00	\$ 17.00
<i>Insurance Expense</i>									\$ 983.00				\$ 983.00		
Miss American Angus Expenses	\$ -	\$ 5,230.21	\$ -	\$ -	\$ -	\$ -	\$ 218.00	\$ -	\$ 92.29	\$ -	\$ -	\$ 5,696.37	\$ 11,236.87	\$ 15,000.00	\$ 3,763.13

Advocacy Platform for CAB Ranch Days Expense													\$ 188.84	\$ 188.84		
Auxiliary Expense	\$ 2,585.26													\$ 2,585.26		
Clothing	\$ 169.36													\$ 169.36		
Contest	\$ 213.99													\$ 213.99		
Contestant Gifts	\$ 936.28													\$ 936.28		
Judges	\$ 170.00													\$ 170.00		
MAA Gifts	\$ 1,155.32					\$ 218.00								\$ 1,373.32		
Travel									\$ 92.29				\$ 5,507.53	\$ 5,599.82		
Misc. Expenses - Business	\$ -	\$ 1,510.24	\$ 10,160.56	\$ 116.45	\$ 156.94	\$ 777.08	\$ -	\$ 1,032.56	\$ 1,134.42	\$ 1,688.87	\$ (680.50)	\$ 50.00	\$ 15,946.62	\$ 16,450.00	\$ 503.38	
General					\$ 150.00	\$ 50.00		\$ 50.00				\$ 50.00	\$ 300.00	\$ 250.00		
70th Anniversary Video	\$ 700.00												\$ 700.00	\$ 700.00		
70th Anniversary CJ Brown Painting Expenses	\$ 810.24	\$ 10,160.56	\$ 116.45	\$ 6.94	\$ 727.08			\$ 63.61	\$ 108.92				\$ 11,993.80	\$ 10,500.00		
NIAS Tailgate									\$ 925.50	\$ 419.10	\$ (680.50)		\$ 664.10	\$ 500.00		
Queen's Program - NIAS Royalty Reception								\$ 918.95	\$ 100.00	\$ 1,269.77			\$ 2,288.72	\$ 2,500.00		
Legal Counsel													\$ -	\$ 2,000.00		
Office Expense	\$ -	\$ 58.75	\$ 167.63	\$ 157.40	\$ -	\$ 276.15	\$ 26.75	\$ -	\$ 15.00	\$ 65.20	\$ -	\$ -	\$ 766.88	\$ 1,000.00	\$ 233.12	
Office Expense	\$ 58.75	\$ 167.63	\$ 157.40		\$ 276.15	\$ 26.75			\$ 15.00	\$ 65.20			\$ 766.88	\$ 766.88		
Officer & Director Expense	\$ -	\$ 1,000.00	\$ -	\$ 4,600.00	\$ -	\$ -	\$ -	\$ 1,200.00	\$ -	\$ 500.00	\$ -	\$ -	\$ 7,300.00	\$ 7,850.00	\$ 550.00	
Misc. Officer & Director Expense	\$ 1,000.00			\$ 4,600.00				\$ 1,200.00		\$ 500.00			\$ 7,300.00	\$ 7,300.00		
Other Committee Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 246.85	\$ -	\$ -	\$ 67.44	\$ 314.29	\$ 1,000.00	\$ 685.71	
Other Committee Expenses									\$ 246.85			\$ 67.44	\$ 314.29	\$ 314.29		
Professional Fees	\$ 50.00	\$ 50.00	\$ 350.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 1,000.00	\$ 1,100.00	\$ 100.00	
Professional Fees	\$ 50.00	\$ 50.00	\$ 350.00	\$ 50.00	\$ 50.00	\$ 150.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 1,000.00	\$ 1,000.00		
Scholarship Transfers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,000.00	\$ -	\$ -	\$ -	\$ 5,000.00	\$ 5,000.00	\$ -	
Scholarship Transfers									\$ 5,000.00				\$ 5,000.00	\$ 5,000.00		
Special Event - WCC Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Women's Connected Conference Expenses													\$ -	\$ -		
Ways & Means Expenses	\$ 1,535.06	\$ 1,606.62	\$ 1,984.31	\$ 364.64	\$ 1,530.79	\$ 881.55	\$ 351.93	\$ 796.07	\$ 87.51	\$ 1,254.29	\$ 3,035.70	\$ 2,214.86	\$ 15,643.33	\$ 29,250.00	\$ 13,606.67	
Angus Gift Barn	\$ 1,535.06	\$ 1,606.62	\$ 1,984.31	\$ 364.64	\$ 1,530.79	\$ 881.55	\$ 351.93	\$ 796.07	\$ 87.51	\$ 1,254.29	\$ 3,035.70	\$ 2,214.86	\$ 15,643.33	\$ 29,250.00	\$ 29,000.00	
Bank Fees	\$ 105.75	\$ 55.50	\$ 109.38		\$ 62.67				\$ 10.00		\$ 4.95	\$ 25.00	\$ 373.25			
Commissions	\$ 130.90	\$ 128.10	\$ 431.89	\$ 189.20	\$ 115.60	\$ 122.40	\$ 157.70	\$ 131.50	\$ 201.50	\$ 158.50	\$ 391.35	\$ 100.00	\$ 2,258.64			
Convention Expenses													\$ -			
Merchandise Purchases	\$ 1,248.41	\$ 1,025.41		\$ 1,244.47	\$ 651.28		\$ 498.55	\$ (479.88)				\$ 2,039.86	\$ 6,228.10			
NIAS Expenses													\$ -			
Phone & Internet	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$ 600.00			
Postage & Shipping		\$ 174.06		\$ 116.68	\$ 58.05	\$ 57.87	\$ 144.23	\$ 116.02	\$ 102.00	\$ 44.16	\$ 30.92	\$ -	\$ 843.99			
Supplies				\$ 8.76						\$ 4.26			\$ 13.02			
Trailer & Storage									\$ 203.89	\$ 672.37	\$ 575.09	\$ -	\$ 1,451.35			
Travel Support		\$ 165.00	\$ 1,393.04							\$ 325.00	\$ 1,983.39	\$ -	\$ 3,866.43			
Other: AGB		\$ 8.55											\$ 8.55			
Ways & Means Other (Rathey, Gifts that Sizzle)													\$ -	\$ 250.00		
													\$ -	\$ -		
TOTAL EXPENSES	\$ 1,717.45	\$ 10,206.09	\$ 12,662.50	\$ 6,176.29	\$ 1,737.73	\$ 2,550.53	\$ 646.68	\$ 5,763.69	\$ 9,167.86	\$ 8,442.57	\$ 2,820.58	\$ 8,618.27	\$ 70,510.24		\$ 91,970.00	
NET ORDINARY INCOME/LOSS	\$ 1,799.08	\$ 843.59	\$ 247.83	\$ (5,708.94)	\$ 6,786.31	\$ (1,607.41)	\$ (158.28)	\$ (2,385.51)	\$ 9,571.23	\$ 397.92	\$ (2,415.51)	\$ (6,928.19)	\$ 442.12		\$ (442.12)	

American Angus Auxiliary Education Award Fund

Balance Sheet

September 30, 2023

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Investments		
Investments - Restricted	87,289.29	77,776.65
Total Investments	<u>87,289.29</u>	<u>77,776.65</u>
Total Assets	<u>\$ 87,289.29</u>	<u>\$ 77,776.65</u>
Net Assets	<u>87,289.49</u>	<u>77,776.85</u>
Total Liabilities and Net Assets	<u>\$ 87,289.49</u>	<u>\$ 77,776.85</u>

American Angus Auxiliary Education Award Fund
Income Statement
For the Period Ending September 30, 2023

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Revenues				
Contributions	0.00	3,060.25	(3,060.25)	(100.00) %
Total Revenues	0.00	3,060.25	(3,060.25)	(100.00) %
Expenditures				
Sponsorship Expense	0.00	1,313.76	(1,313.76)	(100.00) %
Total Expenditures	0.00	1,313.76	(1,313.76)	(100.00) %
Excess of Revenue Over Expense before Non-Operating Charges	0.00	1,746.49	(1,746.49)	(100.00) %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	3,776.86	4,096.89	(320.03)	(7.81) %
Investment Market Value Adjustment	5,735.78	(17,970.64)	23,706.42	(131.91) %
Total Non-Operating Charges	9,512.64	(13,873.75)	23,386.39	(168.56) %
Net Income (Loss)	\$ 9,512.64	\$ (12,127.26)	\$ 21,639.90	(178.44) %

American Angus Auxiliary Scholarship

Balance Sheet

September 30, 2023

Angus Foundation

	<u>Current Year</u>	<u>Prior Year</u>
Investments		
Investments - Restricted	508,458.33	465,414.93
Total Investments	<u>508,458.33</u>	<u>465,414.93</u>
Total Assets	<u>\$ 508,458.33</u>	<u>\$ 465,414.93</u>
Net Assets	<u>508,458.33</u>	<u>465,414.93</u>
Total Liabilities and Net Assets	<u>\$ 508,458.33</u>	<u>\$ 465,414.93</u>

American Angus Auxiliary Scholarship Income Statement

For the Period Ending September 30, 2023

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Revenues				
Contributions	5,601.75	25,823.87	(20,222.12)	(78.30) %
Total Revenues	5,601.75	25,823.87	(20,222.12)	(78.30) %
Expenditures				
Scholarship Expense	20,000.00	20,000.00	0.00	0.00 %
Total Expenditures	20,000.00	20,000.00	0.00	0.00 %
Excess of Revenue Over Expense before Non-Operating Charges	(14,398.25)	5,823.87	(20,222.12)	(347.22) %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	22,526.95	25,638.82	(3,111.87)	(12.13) %
Investment Market Value Adjustment	34,914.70	(111,077.96)	145,992.66	(131.43) %
Gift-in-Kind Income	0.00	7,860.00	(7,860.00)	(100.00) %
Gift-in-Kind Expense	0.00	(7,860.00)	7,860.00	(100.00) %
Total Non-Operating Charges	57,441.65	(85,439.14)	142,880.79	(167.23) %
Net Income (Loss)	\$ 43,043.40	\$ (79,615.27)	\$ 122,658.67	(154.06) %

Pat Grote Endowment Fund Balance Sheet

September 30, 2023

Angus Foundation

	Current Year	Prior Year
Investments		
Investments - Restricted	35,383.16	32,163.11
Total Investments	35,383.16	32,163.11
Total Assets	\$ 35,383.16	\$ 32,163.11
 Current Liabilities		
Accrued Liabilities	1,250.00	500.00
Total Current Liabilities	1,250.00	500.00
Net Assets	34,133.16	31,663.11
Total Liabilities and Net Assets	\$ 35,383.16	\$ 32,163.11

Pat Grote Endowment Fund
Restricted Income Statement
For the Period Ending September 30, 2023

Angus Foundation

	Restricted Current YTD	Restricted Prior YTD	Restricted Variance	Restricted Percent
Expenditures				
Scholarship Expense	500.00	1,000.00	(500.00)	(50.00) %
Sponsorship Expense	1,000.00	500.00	500.00	100.00 %
Total Expenditures	<u>1,500.00</u>	<u>1,500.00</u>	<u>0.00</u>	<u>0.00 %</u>
Excess of Revenue Over Expense before Non-Operating Charges	(1,500.00)	(1,500.00)	0.00	0.00 %
Non-Operating Charges				
Interest, Dividends, Gains (Losses)	1,555.66	1,840.03	(284.37)	(15.45) %
Investment Market Value Adjustment	2,414.39	(7,891.39)	10,305.78	(130.59) %
Total Non-Operating Charges	<u>3,970.05</u>	<u>(6,051.36)</u>	<u>10,021.41</u>	<u>(165.60) %</u>
Net Income (Loss)	<u>\$ 2,470.05</u>	<u>\$ (7,551.36)</u>	<u>\$ 10,021.41</u>	<u>(132.71) %</u>

Ardyce's Apron Award Report

After the passing of Ardyce O'Neill from Iowa in 2021 the Ardyce's Apron Award was created and first presented at the 2022 National Junior Angus Show. The award goes to the Junior Cook-Off Team scoring the highest point total. Ardyce O'Neill was the Beef Education Chair for the first cook-off in 1983 and served on the Beef Cook-Off committee for 36 years. The current Cook-Off committee chairs and the family chose to honor her by creating the Ardyce's Apron Award. Donations for this award were sent to the Angus Foundation and the funds were put into the American Angus Auxiliary Educational Awards Endowment Fund and designated for the Ardyce's Apron Award. A recap of the contributions and costs is listed below. This award will be presented until the donated dollars are used up – and should last until 2040 -2042.

2020-21 fiscal year donations to the Ardyce's Apron Award	\$1,067.00
2021-22 fiscal year donations to the Ardyce's Apron Award	\$3,060.25
Total deposited into the Ardyce's Apron Award line item as of 9/30/22	\$4,127.25

As of May 31, 2023 there have been no additional donations for this award.

Account balance as of September 30, 2023	\$3,747.24
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Cost of 2022 aprons	\$ 174.90	Balance in line item	\$3,952.35
Cost of 2023 aprons	\$ 205.11	Balance in line item	\$3,747.24

AMERICAN ANGUS AUXILIARY BUDGET
OCTOBER 1, 2023-----SEPTEMBER 30, 2024

<u>REVENUE</u>	<u>2023-24</u>
ANNUAL, SPRING & MID-YEAR MEETINGS	\$ 3,000
AWARDS ...ENDOWMENT FUND	3,540
BEEF EDUCATION	6,000
FEATURED FUNDRAISER - Full Circle Online Auction	7,000
- Raffle or another fundraiser	2,500
INTEREST REVENUE	160
MAA PROGRAM	15,000
MEMBERSHIP	3,000
MISC. INCOME - Bag Raffle or other	750
- 70 th Anniversary CJ Brown Print sales	3,000
SPECIAL EVENT – WOMEN CONNECTED CONF.	20,000
WAYS & MEANS – Other (Gifts That Sizzle, Rattey)	2,400
ANGUS GIFT BARN	30,000
TOTAL	\$ 96,350

<u>EXPENSES</u>	
ANNUAL, SPRING AND MID-YEAR MEETINGS	\$ 4,000
AWARDS ...ENDOWMENT FUND	2,300
BEEF EDUCATION	5,000
COMMUNICATIONS – Email Blasts & Website	1,500
- Newsletter Postage & Printing	650
FEATURED FUNDRAISER - Full Circle Online Auction	1,000
- Raffle or another fundraiser	2,500
INSURANCE	1,000
MAA PROGRAM EXPENSE & TRAVEL	15,345
MISCELLANEOUS – General	500
- 70 th Anniversary Print Shipping	1,050
- NJAS Tailgate	600
OFFICE EXPENSE	1,000
OFFICER & DIRECTOR EXPENSE	7,850
OTHER COMMITTEE EXPENSE	1,105
PROFESSIONAL FEES	1,200
SCHOLARSHIP TRANSFERS	5,000
SPECIAL EVENT – WOMEN CONNECTED CONF.	20,000
WAYS & MEANS- Other (Gifts That Sizzle, Rattey)	750
ANGUS GIFT BARN	24,000
TOTAL	\$ 96,350

The 2023-24 budget has a few adjustments from 2022-23 to include activities planned for this year. Under revenue we will be receiving two years of reimbursement from the Educational Awards Endowment Fund for two years of awards purchased.

The Beef Education line item includes the Friends of the Cook-Off, we have separate line items for them in our fiscal detail.

The profit from the 70th anniversary prints over the past two fiscal years was \$9,547.10.

The \$15,000 for the MAA Program is \$10,000 for travel (\$7,500 plus \$2,500 which is designated for the CAB Advocacy Program), and \$5,000 for the MAA program.

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Angus Women Connected

Committee Chair: Anne Lampe, KS

Committee Members: Cassie Royer, IN; Cassie Royer, IN,

Julie Conover, MO



1. Projects and or/accomplishments in 2023:

February 2023, submitted letter of request for funding to Angus Foundation Note:in Feb. annually the AF does budgeting for the next year the final approval for requests are not done until the fall Board meeting)

During the fall -August 2023 meeting the funding was approved. At the time of this report a formal letter of funding has not been received.

October 2023, work with Certified Angus Beef, LLC to set 2024 WC date – target March/April 2023, secure date, announce dates at annual meeting at Angus Convention and Trade Show.

Nov/Dec- Update application, set application deadline, begin promoting WC 2024, work with CAB on conference itinerary. Begin accepting applications.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting? If so, what? Time frame prior to or after conference needed for Auxiliary board meeting, I have briefly discussed this with President -Elect Karla Knapp. If the Auxiliary board chooses to host an in-person Council meeting, those attendees are not guaranteed a spot at WC and must go through the application process and be selected. I ask that the Auxiliary Executive Board does not invite any extra guests to WC without prior approval.

Auxiliary Executive Board must fill out WC application by posted deadline January TBD, 2024 even though they are guaranteed a spot.

Does the Auxiliary want to host a “paper bag” auction are similar during WC?

3. What are your committee goals for 2024?

January 2024 Accept applications (deadline TBA)

Committee Review applications

Finalize schedule.

Notify applicants of acceptance.

February- correspond with attendees on travel, accommodations, schedules etc.

March or April 2024 Host the 8th WC conference. Dates TBA

4. How can the Executive Board assist you with committee goals?

Help promote WC and encourage applications especially those that have not attended previously.

Remember the goal of WC is to provide a venue for Engaging, Empowering and Educating a diverse group of women from diverse Angus involvement and demographics; Auxiliary membership is not required.

5. Please provide any budget requests you have for 2024.

WC will work within the funding provided by the Angus Foundation

*6. Are you planning to attend Angus Convention? **Yes** / No*

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Beef Education
Committee Chair: Anne Patton Schubert and Anne Lampe
Committee Members: Listed Previously--always
welcome new members



1. *Projects and or/accomplishments in 2023:* The Beef Education committee created the 40th All-American Certified Angus Beef Cook-Off during the National Jr. Angus Show in Grand Island, NE. on July 4. One hundred forty juniors competed as 27 teams. Winners in Recipe and Showmanship were chosen among Roast, Steak and Other Beef Item (Ground Beef this Year) divisions. The Black Kettle winner was the Nebraska Senior Roast team. The Ardyce's Apron winner was the Virginia Junior Ground Beef team. The Pat Grote LEAD Scholarship Winner was the Illinois Intermediate Steak team.

2. *Is there an item or matter that you would like the Executive Board to discuss at their November meeting?*

If so, what? We are working on a quote to print a Cook-Off collection of winning recipes from 2009 to 2023. When we have that information we will share details. Hopefully the book will be available for the 2024 Cook-Off in Madison, WI. The book will be a tribute to the winning teams since 2009 as well as serve as a fund-raiser project.

3. *What are your committee goals for 2024?* Our Beef Education committee plans to create the 41st Cook-Off in Madison, WI. We invite each of you to plan to help with the event. In addition, we will accept \$100 contributions to support "Friend of the Black Kettle". Please direct those to Anne Lampe.

4. *How can the Executive Board assist you with committee goals?* The Executive Board has always supported the Cook-Off at the event. We invite and welcome that continued involvement. If you have additional ideas, please share with us soon. Contributions to "Friend of the Black Kettle" are always welcome. They honor Paul St. Blanc, a Cook-Off winner in the first event in 1983. We appreciate all the support the Auxiliary has given as well as that from the many volunteers, parents, cook-Off contestants and judges across the country. Continue to share our appreciation for the support of the American Angus Assn., Angus Journal and Certified Angus Beef.

5. *Please provide any budget requests you have for 2024.* I sent a \$5,000 budget request to Nancy Thelen, Finance Chair. I have included details on a separate sheet. We will have more information when we receive the quote on the Cook-Book.

6. *Are you planning to attend Angus Convention? Yes / No* I plan to be at the Annual Meeting and Convention in Orlando.

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Crystal Award

Committee Chair: Lori Pillars

Committee Members: None



1. Projects and or/accomplishments in 2023:

The Crystal Award was presented to Jordan Oliver and Drew Mickey both of Illinois at the National Junior Angus Show held

in Grand Island, NE this past July.

The award is presented a female and male junior member with the most points earned participating the educational contests by the National Junior Angus Association.

2. Congratulations to both winners!

Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

None

3. What are your committee goals for 2024?

By the first of February 2024 contact Caitlyn Brandt to ask if she is willing to order the awards once again.

4. How can the Executive Board assist you with committee goals?

I cannot think of anything at this time.

5. Please provide any budget requests you have for 2024.

I am not sure of the cost of the awards. If I need to ask Caitlyn and report back I will.

6. Are you planning to attend Angus Convention? Yes / No

Yes

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: **Distinguished Woman**

Committee Chair: **Deanna Hofing**

Committee Members: **Carol Bloom, Jane Ebert, Kathi
Creamer**



1. Projects and or/accomplishments in 2023:

The 2023 Distinguished Woman Committee has met and has selected a recipient of the Distinguished woman award to be presented at the Annual Convention.

*2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?
If so, what?*

Should the executive board consider looking into covering the award winners' breakfast? This could be a topic of discussion.

3. What are your committee goals for 2024?

Keep an ongoing list of potential candidates for distinguished woman.

4. How can the Executive Board assist you with committee goals?

None at this time

5. Please provide any budget requests you have for 2024.

Keep the budget the same as previous years.

*6. Are you planning to attend Angus Convention? **Yes / No***

2023 American Angus Auxiliary Committee Report for Annual Meeting

Committee Name: Finance Committee

Committee Chair: Nancy Thelen, MO

Committee Members: Julie Conover, MO; Karla Knapp, IA;

Tonya Theis, KS; Deanna Hofing, IN; Amy Griffin, TX



1. Projects and or/accomplishments in 2023:

- We continue to monitor the annual budget and finances of the Auxiliary.
- The last CD we had at BMO in St. Joseph, MO matured on 2/09/23. We researched current rates and the finance committee recommended to the executive board that we close out the CD and withdraw the \$5,371 in the CD at BMO bank and move it to our money market (savings) account at Commerce Bank, and then take \$25,000 from our money market account and put it into their Business 12 Month Promo CD special with an APY of 3.75%. If it would become necessary to break the CD we would not be charged a penalty. The executive board approved the recommendation, and this was completed at the end of February.
- All of the American Angus Auxiliary accounts at BMO in St. Joseph, MO have been moved to Commerce Bank in St. Joseph. This is the bank that the AAA uses.
- The executive committee approved our recommendation to transfer \$6000 from the Full Circle Auction proceeds to the scholarship endowment fund. This was completed in May.
- We continue to report income and expenses against each of our activities/projects whenever possible, to provide a true profit statement on any fundraisers.
- We are developing the annual budget for 2023-24.
- We want to thank Amy Griffin for her continuing service and the great job she is doing as our bookkeeper.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

- Review of 2022-23 fiscal year and budget for 2023-24.
- How can we encourage donators to indicate on their check or include a note on what their donation is for. This would assist greatly in crediting our various activities.
- Ways to increase our membership for the 2023-24 fiscal year.

3. What are your committee goals for 2024?

Continue to manage finances, discuss how to finance future activities.

4. How can the Executive Board assist you with goals for your committee?

Continue to engage in the financial discussions and fundraisers.

5. Please provide any budget requests you have for 2024.

Our typical items such as quicken software annual subscription, check printing, MO property taxes, zoom annual subscription, MO biennial report filing, square reader, and postage for approximately \$700; other miscellaneous office expenses of \$400, and professional fees for accounting and tax preparation \$1100.

6. Are you planning to attend Angus Convention? Yes

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: **Full Circle Online Auction**

Committee Chair: **Cortney Holshouser**

Committee Members: **Christy Perdue (NC), Cindy Worthington (CA), Jera Vehige (MO), Julie Conover (MO)**

1. Projects and or/accomplishments in 2023:

We have worked really hard to reach out to donors and received 38 great items for the auction, which is November 9th on Angus Live. Many of the items are custom pieces or rare finds. Promotions have started on social media, and ads have been published in the Angus Journal and The Auxiliary Post.

*2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?
If so, what?*

No

3. What are your committee goals for 2024?

Our goal for 2024 is to raise \$10,000 from the auction, which will require more big ticket items and support from the Executive Board.

4. How can the Executive Board assist you with committee goals?

Reach out to resources you may know that have a big ticket item such as vacation rentals, large items, etc. to see if they would be willing to donate. The auction was given the name Full Circle for a reason. We really need industry professionals, farms, etc. who have been through the Junior program and received scholarships and awards from the Auxiliary to give back to this project to benefit the next generation.

5. Please provide any budget requests you have for 2024.

A large poster/sign promoting the sale and all consignments to be displayed at Convention. (to be printed with the American Angus Association's Convention material)

6. Are you planning to attend Angus Convention? Yes / No

Yes

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Gifts that Sizzle

Committee Chair: Deanna Hofing

Committee Members: Julie Conover, Emily Barnes



1. Projects and or/accomplishments in 2023:

The GTS committee has been very active this year. The committee worked with CAB to create a holiday gift box that could be sold for Xmas presents not only for family and friends but also for corporate gifts. These boxes can be ordered in October but sent in December as a present. Additionally, CAB plans to give a higher % of sales commission to help our mission.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

None

3. What are your committee goals for 2024?

If 2023 gift box is successful, work with CAB to continue this project and create a 2nd generation box.

4. How can the Executive Board assist you with committee goals?

None at this time

5. Please provide any budget requests you have for 2024.

Consider potentially increasing budget from \$250 to \$400-\$500 to allow for additional advertising if needed.

6. Are you planning to attend Angus Convention? Yes / No

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Historical Resource Committee

Committee Chair: Anne Patton Schubert, KY.

Committee Members: Jane Ebert, NC, Barbara Ettredge, TX, Lois Foster, MI, Gina Hope, VA, Anne Lampe, KS, Mary McCurry, KS, Nellie Meinders, IA, Nancy Thelen, MO, Pam Velisek, MD. and any others who may want to join



1. *Projects and or/accomplishments in 2023:* Our committee considered a suggestion from a member who wanted to ensure the American Angus Auxiliary would protect our logo from adaptations or actual changes without approval. The consensus was to ask that details of this proposal be included in the Guidelines this Fall. This suggestion was sent to the President in September, 2023.

2. *Is there an item or matter that you would like the Executive Board to discuss at their November meeting?*

If so, what? The Executive Board the Auxiliary Council might want to begin planning for the 75th Anniversary and include printing a history of highlights of each year. A 50th Anniversary History was printed. An update of 75 years would be a special project.

3. *What are your committee goals for 2024?* to consider.

The 75-year history would be a project

4. *How can the Executive Board assist you with committee goals?* A project such as the 75 year history would give many an opportunity to learn more about the tradition of our organization. Involvement is the key to success. This project would offer considerable involvement.

5. *Please provide any budget requests you have for 2024.* A \$100 allocation would easily cover mailing expenses.

6. *Are you planning to attend Angus Convention? Yes / No* the Annual Meeting and the Convention.

Yes. I plan to attend

American Angus Auxiliary

Reaffirmation of Perpetuity of the Symbol

As Authored by Past President Lois Foster in July 2023
with modifications made in October 2023



This document reiterates clarification and understanding, and rules of authority of the American Angus Auxiliary to accompany the Guidelines and legal documents of this long-standing national organization.

Be it clearly understood and with exclusive, honest adherence, this declaration be considered equal to the by-laws. The current symbol, as shown above, is the official symbol of the American Angus Auxiliary. It is permanent and exclusive.

This Reaffirmation of Perpetuity of the Symbol is indeed necessary in light of current American society fad of alteration and/or changing symbols or logos of business, organizations, advertising, etc. The American Angus Auxiliary Symbol is essential and assists and reminds user of its importance and legacy, plus the clarity of the originality, honor, meaning, pride and respect.

Beyond improving for reproduction purposes, the logo cannot be altered, changed, disposed of, nor colors of black, white, true red, be changed. Use of the symbol, by anyone, in any place, for any reason must be by permission of the American Angus Auxiliary Executive Board.

Auxiliaries of states of the United States are advised to adhere to the symbol declaration and be assisted in knowledge by American Angus Auxiliary Officers.

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: Legislative & By-Law Committee

Committee Chair: Gina Hope

Committee Members: Pam Bailey and Carol
Wojciechowski



1. Projects and or/accomplishments in 2023:

There were not any projects or actions for the By-Law Committee for 2023.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

I would ask the Executive Board to determine at the first meeting *after new officer installation* to determine a date for the Executive Board to submit changes/edits for the Guidelines to the By-Law Committee for review with a deadline date to return to the Executive Board before submission to the website.

3. What are your committee goals for 2024?

Review of the By-Laws and Guidelines to review for consistency, typos, etc. after the Executive Board's review in December 2023.

4. How can the Executive Board assist you with committee goals?

Ensure all suggested changes are submitted with adequate time for the By-Law Committee to review and submit to the President for submission to the website.

5. Please provide any budget requests you have for 2024.

None

6. Are you planning to attend Angus Convention? Yes / No

Yes

American Angus Auxiliary
October 2023

Name of Committee:

Membership

Committee Chair or Co-Chair Name(s):

Jamie Rutledge, Committee Chair and Rhonda McCurry, Co-Chair

Synopsis:

Our committee is responsible for attracting and retaining Auxiliary members. A key responsibility is the maintenance of the membership list; ensuring annual dues are up to date and contact information is correct.

1. Briefly describe or list your committee's duties and updates:

- Late April partnered with the NJAA, Caitlyn Brandt, to send an email out to all 'aging out' juniors
- All new life members receive a 'welcome email' and enclosed is the 'business card'
- Maintaining the membership list; both active and overdue memberships
- Continue to work with Regional leadership to update the membership list, specifically contact information and past due memberships.
- Review annual memberships every six months (Dec and June) and remove those members that are delinquent at 12 months or greater
- Continue to encourage members, current and new, to pay online via the Angus Gift Barn

2. How can the Auxiliary membership assist you?

- Allow me to deposit membership dues to the banking account via electronic direct deposit
 - Currently I mail in each check received to the bank

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**



Committee Name: Nominating Committee

Committee Chair: Deanna Hofing

Committee Members: Allison Dubs, Mary McCurry,
Heather Smith, Mariah Pohlman

1. Projects and or/accomplishments in 2023:

The nomination committee worked very well together and communicated via email. We worked hard at presenting a great slate of Regional Directors and Officers for the 2024 year.

Slate:

Region 4: Christy Perdue, NC

Region 5: Lori Pillars, MI

Region 6: Tammy Weaver, PA

Secretary/Treasurer

Emma Collins Powell, MS

Linda Alexander, VA

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

No

3. What are your committee goals for 2024?

No change in goals or mission of the Nominating Committee

4. How can the Executive Board assist you with committee goals?

None at this time

5. Please provide any budget requests you have for 2024.

No adjustment in budget needed for Nominating committee.

6. Are you planning to attend Angus Convention? Yes / No



**Officer or Regional Director Nominee
Information**

Name: Linda Mrotek Alexander **Date:** July 21, 2023

Position: Secretary / Treasurer **Region #** Region 6

Address: 1551 Lewisville Road, Berryville, VA 22611

Phone: 540/409-7998 **Cell? Yes** **No** **Email:** tpangus1993@yahoo.com

Auxiliary Experience

National Experience:

Member Since: 2012

Committee(s) Served: Scholarship Committee – served as a Judge for 3 years

Committee Chairman: _____

Which Meetings Have You Attended in the last 3 years:

Meetings	Dates
Mid-Year Meeting	July 2023, 2022, 2021 (almost all since 2010)
Annual Mtg @ Angus Convention	November 2022, 2021, 2019 (most of them since 2011)
Women's Connected	March 2016 (?) in Wooster, OH @ CAB Headquarters – over 3 years ago... 😊

State or Region Experience:

State	Years Served	Attend Meetings?	Position(s) Served
Virginia	7	Yes	Scholarship Chair VA Auxiliary was only active for ~5 years
Atlantic National		A few	

Other Organizations/Associations Experience

Organization/Association	Years Served	Position(s) Served
Mid-Atlantic Junior Angus Classic	27	Chairperson (20) Advisor (5)
Virginia Junior Angus	20	Advisor (3), Equip Caretaker (9),
Eastern Regional Jr Angus Show	Several	Chairperson (x2) History & Welcome Committees
4-H	Several	Adult Leader (10), Mentor
Northern VA Angus Assoc	15	Board Member (6) Junior Advisor (10)
Clarke County Farm Bureau	10 years	Treasurer (5)

Angus Involvement

Share with us your current involvement and your background with Angus cattle or the American Angus Association:

We currently have a purebred Angus Cow/Calf operation in Berryville, VA. Both of our children, Morgan and Mark, raised and showed Bred & Owned Angus cattle on the State, Regional and National levels. They have aged out now. My husband, my children and myself have all served on different Angus boards and served as committee chairs, directors and officers. Through the activities offered by the NJAA, we have traveled quite extensively for NJAS, ERJAS, LEAD and Raising the Bar. Our children were both very involved in the contests at NJAS every year! Cook-Off was always a highlight. Morgan placed in the top 5 girls for the American Angus Auxiliary scholarship and ran for Miss American Angus.

I was also raised on an Angus farm in Virginia and showed at the State Regional and National levels. Our family was very active in the Virginia Angus Association – Senior Board, Auxiliary and Junior board. It was a privilege to serve as a voting delegate to the first NJAA annual meeting and electing the first NJAA board of directors; and an honor to represent Virginia as an American Angus Auxiliary scholarship candidate.

Why would you like to serve the Angus Auxiliary on a national level? I have enjoyed my time with the Auxiliary events at both the NJAS and the Angus Convention. My many years of involvement with Angus cattle continues to be a big part of my life and I look forward to the people I will meet and the places this opportunity may take me. My time as a judge for the Scholarship Committee was very special. The ladies I have met from across the country have become friends – and that strengthens my Angus Family. For these reasons, I would like to serve the Angus Auxiliary on a national level.

Career Information

Share with us any employment and/or career experiences you feel would be beneficial for the position in which you are a nominee: I am a bookkeeper by trade. Currently serving as Office Manager for a growing tree removal business.

Commitment Information

It is expected for officers and regional directors of the American Angus Auxiliary to attend the Spring Meeting, Mid-Year Meeting and Annual Meeting (held in conjunction with the AAA Annual Conference). Regional Directors and officers are expected to turn in requested reports and or articles by deadlines specified, serve in supportive roles at meetings and functions etc.

Have you read the Angus Auxiliary's By-laws and Guidelines? Yes X No _____



Officer or Regional Director Nominee Information

Name: Emma Powell Date: August 3, 2023

Position: Secretary/Treasurer Region # 4 (Mississippi)

Address: 299 McCullough Lane, Flora, MS 39071

Phone: 601.622.1275 Cell? Yes No Email: emmacollinsc@gmail.com

Auxiliary Experience

National Experience:

Member Since: 2007

Committee(s) Served: Historian, Beef Education, Nominating Committee, Mentor Program ,Ways & Means

Committee Chairman: Historian

Which Meetings Have You Attended in the last 3 years:

Meetings	Dates
Mid- Year	2007-2022
Annual	2021-2021

State or Region Experience:

State	Years Served	Attend Meetings?	Position(s) Served
Mississippi	2007-2021	State, National	Secretary

Other Organizations/Associations Experience

Organization/Association	Years Served	Position(s) Served
Mississippi Angus Association	2007-Present	
Madison County Cattlemen's Assoc.	2017-Present	Secretary & President
National Jr. Angus Association	2007-Present	Volunteer
Mississippi Cattlemen's Assoc.	2021-2022	Beef Council Director
Mississippi Jr. Cattlemen's Assoc.	2001-2007	Beef Council Director, Board Member

Angus Involvement

Share with us your current involvement and your background with Angus cattle or the American Angus Association: 5th generation Angus producer whose family's involvement in the breed was a huge influence. My mother's (Melanie Kiani) roots in Louisiana and helping form the Louisiana Junior Angus Association into what it is today to my father's family farm, Monogram Farms in Mississippi. I am thankful to have 2 strong family backgrounds in the Angus breed. My involvement in the Angus breed started with her grandfather, Paul St.Blanc, purchasing my membership to the American Angus Association at birth. I grew up on my family farm, Kiani Angus, in Morton, Mississippi. Participated regularly in showing cattle and other contests on the state level and at the National Junior Angus Shows. Successful in many contests on the national level and had the honor of winning the first place (girls) American Angus Auxiliary Scholarship and competed for Miss American Angus in 2008. I served as Historian chair, with the American Angus Auxiliary, from 2012-2021. Currently my husband own a cow/cow operation in Flora, MS.

Why would you like to serve the Angus Auxiliary on a national level? My involvement in the American Angus Auxiliary began with three strong and influential women, my grandmother (Vicki St.Blanc Murdock), my aunt (Anne St.Blanc Lampe), and my mother (Melanie St.Blanc Kiani). I began my involvement with the Auxiliary by helping my family in their many roles throughout the years in the Auxiliary. Through them, I learned the importance of the group of ladies that make up the Auxiliary and how they contribute to the promotion of the Angus breed and the continued education of Angus youth. The Auxiliary is important to me because I get to spend quality time with my family and a group of mentors that I have looked up to from a young age. I continue to learn and become more passionate about promoting Angus cattle through the Auxiliary. Being one of the younger members, I try to encourage outgoing juniors to join the Auxiliary to contribute their knowledge and growth towards the future of the breed. It was a natural choice for me to become involved with the Auxiliary when I aged out of the NJAA so I could continue to contribute.

Career Information

Share with us any employment and/or career experiences you feel would be beneficial for the position in which you are a nominee: Currently I am employed with Oak View Group as the Premium Services Manager within the MiLB Organization at the Mississippi Braves Stadium in Pearl, MS.

My past employments are with:

Kansas State University Extension as 4-H Youth Development District Agent

Merck Animal Health- Sales Representative – Ruminants Southwest Kansas

Vytelle, North American Commercial ADVANCE Team-Southeast USA Bovine Specialist

Mississippi Cattlemen's Association- Beef Council Director

Bank Plus- Teller

Commitment Information

It is expected for officers and regional directors of the American Angus Auxiliary to attend the Spring Meeting, Mid-Year Meeting and Annual Meeting (held in conjunction with the AAA Annual Conference). Regional Directors and officers are expected to turn in requested reports and or articles by deadlines specified, serve in supportive roles at meetings and functions etc.

Have you read the Angus Auxiliary's By-laws and Guidelines? Yes X No

**2023 American Angus Auxiliary
Committee Report for Annual Meeting**

Committee Name: **Program and Hospitality**

Committee Chair: **Pam Velisek & Lynne Hinrichsen**

Committee Members: **See Website**



1. Projects and or/accomplishments in 2023:

Had a successful Mid-Year meeting with wine tasting from Nebraska wineries. Served about 65 ladies and everyone seemed to enjoy it.

2. Is there an item or matter that you would like the Executive Board to discuss at their November meeting?

If so, what?

Not at this time.

3. What are your committee goals for 2024?

Help our new president any way possible.

4. How can the Executive Board assist you with committee goals?

5. Please provide any budget requests you have for 2024.

Please keep our budget the same for 2024

6. Are you planning to attend Angus Convention? Yes / No

Yes

**2023 American Angus Auxiliary
Committee Report for Annual
Meeting**



Committee Name: ___Scholarship___

Committee Chair: ___Karla Knapp___

Committee Members: Regina Hissong, Kendra Diekevers, Julie Feeser, Leslie Mindeman, Jessica Sawyer, Betsie Michael, Cara Pascalar

1. *Projects and or/accomplishments in 2023:*

Awarded \$20,000 to 5 male and 5 female scholarship applicants

2. *Is there an item or matter that you would like the Executive Board to discuss at their November meeting? If so, what?* Might want to discuss awarding scholarship money to the recipient vs to the college

3. *What are your committee goals for 2024?* To maintain the \$20,000 awarded in scholarships

4. How can the Executive Board assist you with committee goals?

5. *Please provide any budget requests you have for 2024.*

6. *Are you planning to attend Angus Convention? Yes / No* Yes

**2023 American Angus Auxiliary
State President Annual Meeting Report**

Name of Person Reporting: Valerie Trowbridge

Office Held: Chairman

State Represented: Atlantic National

Approx. Number of state Auxiliary members: 10

Date of Annual Meeting: Memorial Day weekend



State Chairman Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 5709057409

Email Address: geneval@epix.net

What success stories would you like to share with other states that have occurred this year?

We had a successful Live and silent auction at the Atlantic National ROV show. We had a Royalty reception with Miss American Angus.

What are your state Auxiliary goals for 2024?

We are planning another silent auction and live auction in 2024. We also plan on having a reception for the royalty.

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

The Atlantic National is quite a prestigious show. It would be nice to have a brief get together or event for the ladies. There are a lot of Auxiliary Alumni there.

Any additional feedback, comments or concerns you would like to share?



2023 American Angus Auxiliary Annual Meeting State President Report

Name of Person Reporting: Pam Velisek Office Held: President

State Represented: Maryland Date of Annual Meeting: December

Approx. Number of state Auxiliary members: 15

State President Contact Information:

Name: Pam Velisek

Address: 18125 Lappans Road, Fairplay MD 21733

Phone Number: 301-367-6663

Email Address: pvelisek@verizon.net

What success stories would you like to share with other states that have occurred this year?

We have had a quite year with only two meetings. Provided lunch and supported our juniors at the MD Junior Angus Preview Show.

What are your state Auxiliary goals for 2024?

Meet more often and get back to a few fundraisers.

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

None

Any additional feedback, comments or concerns you would like to share.

none



2023 American Angus Auxiliary Annual Meeting State President Report

Name of Person Reporting: __Rachael Coleman__ Office Held: __President__
State Represented: __Michigan__ Date of Annual Meeting: __4.10.23__
Approx. Number of state Auxiliary members: __26__

State President Contact Information:

Name: Rachael Coleman
Address: 9269 Brooklyn Rd. Brooklyn, MI 49230
Phone Number: 734.645.2304
Email Address: rachaellynn223@gmail.com

What success stories would you like to share with other states that have occurred this year?

We successfully fundraised funds for our junior scholarship program by raffling off a handmade Angus themed quilt.

What are your state Auxiliary goals for 2024?

- Gaining more membership
- Fundraise for the junior scholarships

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

none

Any additional feedback, comments or concerns you would like to share.

none



2023 American Angus Auxiliary Annual Meeting State President Report

Name of Person Reporting: Teela Sadowsky Office Held: President

State Represented: Missouri Date of Annual Meeting: 2/25/2023

Approx. Number of state Auxiliary members: 35

State President Contact Information:

Name: Teela Sadowsky
Address: 16922 W. 180th St. Eagleville, Mo. 64442
Phone Number: 660-868-0433
Email Address: oglbulls40@yahoo.com

What success stories would you like to share with other states that have occurred this year?

Our annual meeting was well attended. We held a successful silent auction that has allowed us to support our Queen, Princess, and Ambassador, as well as offer state scholarships to a boy and girl. We have had the opportunity to support our own Julie Conover as the American Auxiliary President and are proud and grateful for her service.

What are your state Auxiliary goals for 2024?

We plan to help our Junior members learn more about the American Angus Auxiliary and all that they offer and do for the Junior membership. We would like to plan a social event to bring families and members together at one of the summer shows.

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

After thought, it would be nice for the NJA to include an article in their News Letter once a year to help our Jr. members to know who and what Auxiliary is.

Any additional feedback, comments or concerns you would like to share.

**2023 American Angus Auxiliary
State President Annual Meeting Report**

Name of Person Reporting and Office Held: **Valerie
Trowbridge-President**

State Represented: **Pennsylvania**

Number of Members: 40

Date of Annual Meeting: June 16, 2023

State President Contact Information:

Name: Valerie Trowbridge

Address: 6290 SR 3001 Meshoppen PA 18630

Phone Number: 570-833-4482 Cell: 570-905-7409

Email Address: geneval@epix.net



What success stories would you like to share with other states that have occurred this year?

We had our annual meeting during the 2023 PA Breeders show.

The Auxiliary was able to award scholarships to 2 Juniors in 2023.

We had a women's social prior to our meeting. The ladies enjoyed some special food prepared by our activities committee. Then we went on to our annual meeting.

The 2023 50/50 Duck Derby was another success. We sold 164 ducks. The winners with the first 3 ducks to get picked got to split 50% of the proceeds.

We had another successful Fun Auction. We brought in over \$1300.00.

We are looking forward to the 2024 Fun Auction and Duck Derby.

What are your state Auxiliary goals for 2024?

We had a lot of participation and interest at our functions during our state breeders show. I have gotten new people involved and some new committee members. We had successful fundraisers as well. My goals for 2024 are to continue the same and keep growing.

PA Angus Auxiliary will be a partial sponsor of the 2024 Atlantic National Royalty Reception.

The Queen Committee chairs will be hosting the 2024 Eastern Regional Jr Angus Royalty reception in June.

Are there any items you would like for the Regional Director, Executive Board or Auxiliary Council to discuss?

I feel there is a disconnect in some states from the American Angus Auxiliary. You need to get them more connected with what is going on so they can participate with the American Angus Auxiliary.

Any additional feedback, comments or concerns you would like to share?

The state Presidents need to be connected to the American Angus Auxiliary. They should at least be members of the American Angus Auxiliary.



**2023 American Angus Auxiliary
Annual Meeting State President Report**

Name of Person Reporting: Misty Wolf Office Held: President
State Represented: Texas Date of Annual Meeting: Jan 3 June
Approx. Number of state Auxiliary members: 79

State President Contact Information:

Name: Misty Wolf
Address: 12979 US Hwy 281 Windthorst, TX 76789
Phone Number: 940-923-5890
Email Address: misty.cwolf@gmail.com

What success stories would you like to share with other states that have occurred this year?

N/A

What are your state Auxiliary goals for 2024?

Raise more money to better support our queens & juniors.

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

N/A

Any additional feedback, comments or concerns you would like to share.

N/A



TEXAS ANGUS AUXILIARY

Quarterly Update

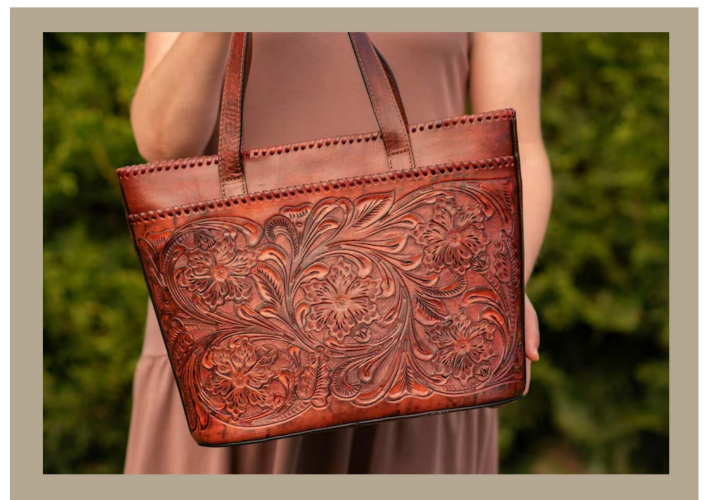


TEXAS JUNIORS ATTEND LEAD

We are so very proud of our Junior members who took time out of their busy summers to build on their leadership skills by attending LEAD in Modesto, California. The auxiliary was able to give each junior member that attended and submitted documentation of the knowledge they gained \$50 to help offset the cost of this trip.

Donation to American Angus Auxiliary's Full Circle Online Auction

One of the American Angus Auxiliary's fundraisers is the Full Circle Online Auction. Each state auxiliary is asked to purchase an item for the auction. This year, TAAux purchased this beautiful hand tooled tote bag. Follow along on their facebook page for more information.



MISS TEXAS ANGUS & TEXAS ANGUS PRINCESS BUCKLES

The 2023 Miss Texas Angus and Texas Angus Princess buckles were purchased and have been recieved by our royalty. A big thank you to MTA co-chairman Stephanie Marburger for getting those to our royalty so quickly!



[Read More](#) →

501-c3 Status and the New Bank Account

In attempts to streamline the Texas Angus Associations and its counterparts, the auxiliary is now umbrellaed under the Texas Angus Foundation. This means we are now part the 501-c3 tax exemption. Our Finance and Budget chair Sheila Birdwell and immediate past chair Ginger Olson, along with our treasurer Vivian Wolf have worked hard to get this changed over. We are now banking at First Financial Bank with the other counterparts of TAA. This will help make things run more smoothly with banking. We appreciate the work these three ladies did on this task!

Sneak peak of a few options!



NEW FUNDRAISER

We've been working hard to get our newest fundraiser up and going. We will be offering TJAA apparel for sale starting October 22nd until November 10th. Items will be offered online with options of shipping in time for Christmas or pickup available in Fort Worth, January 18-21 at the FWSSR. You don't want to miss these great items so be on the lookout next month!


DONATION FORM



We are already gearing up for the Texas Angus Auxiliary Silent Auction held at the TAA Banquet in Fort Worth on January 19th at 7PM. Our Ways & Means Committee is busy soliciting donations. If you would like to donate or want to ask others to donate, there is now a form available for donations solicited. A reminder that a monetary donations can only be valued at face value. Further questions, please contact Tracie Pace (tpace2boys@gmail.com) or Ashley Murray (themurrays2010.am@gmail.com).

Read More





Texas Angus Auxiliary
Tax-Deductible Donation

Dear _____,

We would like to thank you for your donation of _____

for the Texas Angus Auxiliary Silent Auction, valued at \$ _____. We are thankful for your support!

Sincerely,
Texas Angus Auxiliary Ways & Means Committee

Texas Angus Auxiliary is a subsidy of Texas Angus Foundation which is a 501-c3 organization. Your donation is tax deductible. Texas Angus Foundation Inc has the EIN of 85-2325679. All monetary donations are valued at face value. If you have any questions, please contact Monte Ethington at fairwayangus@yahoo.com. Thank you.



WHERE ARE AUXILIARY FUNDS USED?



SHORT ANSWER: THE JUNIORS

Long Answer:

The auxiliary awards an \$1000 scholarship each year to a young man and a young lady at the TJAA banquet. The auxiliary sponsors and supports the Miss Texas Angus Queen and Miss Texas Angus Princess program. If funds are available, the auxiliary also reimburses the junior members for their travels to Raising the Bar and/or Lead each year. In addition, the auxiliary donates an item to the American Angus Auxiliary for their Full Circle Online Auction in which funds raised benefit the juniors at a national level.



January 2024

Friday 19th- 9AM TAA Meeting

Friday 19th- 10AM Texas Angus Auxiliary Meeting

Friday 19th- 12PM Best of the West Bull Sale

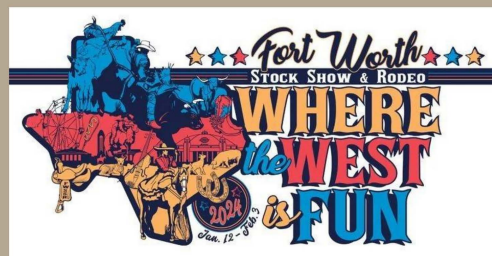
Friday 19th- 6PM Social Hour

Friday 19th- 7PM TAA Banquet

Saturday 20th- 10AM TJAA Meeting

Saturday 20th- 12PM Stars of Texas Female Sale

Sunday 21st- 1PM Junior Angus Show



 940.923.5890

 misty.a.wolf@gmail.com



2023 American Angus Auxiliary Annual Meeting State President Report

Name of Person Reporting: Katlenia Vejraska Office Held: President
State Represented: Washington Date of Annual Meeting: October 13, 2023
Approx. Number of state Auxiliary members: 20

State President Contact Information:

Name: Katlenia Vejraska
Address: 103 Cherokee Rd, Omak WA 98841
Phone Number: 509-429-2275
Email Address: SunnyOkAngus@gmail.com

What success stories would you like to share with other states that have occurred this year?

We are finally back to being a 501c3 Non-Profit.

Our State along with other Western States helped to sponsor the Queens Luncheon at NJAS, looked like the girls had an amazing time!

We were able to up our annual scholarship award through our fundraising efforts.

What are your state Auxiliary goals for 2024?

Increase membership

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

Any additional feedback, comments or concerns you would like to share.



2023 American Angus Auxiliary Annual Meeting State President Report

Name of Person Reporting: Susan Quam

Office Held: President

State Represented: Wisconsin

Date of Annual Meeting: September 30, 2023

Approx. Number of state Auxiliary members: 20

State President Contact Information:

Name: Susan Quam

Address: 2551 Chesapeake Drive, Fitchburg, WI 53719

Phone Number: 608.217.4513

Email Address: sgquam@gmail.com

What success stories would you like to share with other states that have occurred this year?

We started last fall with a brand new officer team. Being active show moms, we had to rethink our fundraising strategy, since we are all busy at shows and do not have time to do standard fundraising like manning a stand or selling items at a table.

What are your state Auxiliary goals for 2024?

We used to do a dessert auction at our state sale that would raise \$3,000 + each year. With our sale now going a different direction, we are working with our breeders who have their own production sales to help us sell a dessert or item at each sale. This will take some time to rebuild, but we believe it has great potential to again fully fund our yearly scholarships and other activities.

We are also planning for the 2024 NJAS Royalty Reception. The event will be off-site from the show, most likely downtown Madison, near the Capitol. We will have a speaker and light breakfast, along with great items for the young folks attending.

Are there any items you would like for the Regional Directors, Executive Board or Auxiliary Council to discuss?

Any additional feedback, comments or concerns you would like to share.

**2023 American Angus Auxiliary
Annual Meeting Regional Director Report**



Region: Region 2

Director: Megan Ahearn

States in Region: Colorado, New Mexico, Oklahoma, & Texas

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

<i>Colorado</i>			
Randall Rumsey	Junior Advisor	spangus16@gmail.com	
Cheri Kraft	Junior Advisor	cheri.kraft1@gmail.com	970-443-7732
Kathi Creamer	Scholarship Contact	kathi@lazyjb.com	970-596-0045
<i>New Mexico</i>			
N/A	N/A	N/A	N/A
<i>Oklahoma</i>			
Cara Gerken	Junior Advisor	caragerk@gmail.com	405-249-0773
<i>Texas</i>			
Misty Wolf	Auxiliary President	misty.a.wolf@gmail.com	940-923-5890

Royalty by State in Region with mailing address and Email Contact Info:

<i>Colorado</i>			
Kyli Kraft	CJAA Angus Queen 22-23	kylikraft@gmail.com	N/A
<i>New Mexico</i>			
N/A	N/A	N/A	N/A
<i>Oklahoma</i>			
Jelani King	Oklahoma Angus Queen 23	jelanik2018@gmail.com	580-231-3968
<i>Texas</i>			
Payton Alexander	Miss Texas Angus 23-24	paalexander2006@gmail.com	254-436-8440
Penelope Soto	Texas Angus Princess 23-24	monasoto240@gmail.com	512-738-2251

Notable Activities/Fundraising in your Region:

The Texas Angus Auxiliary finalized the selling of cook books and continues to provide graduating senior baskets at the state show. Additionally the Texas Angus Auxiliary voted at their mid year meeting to move forward with sample merchandise items that would serve as a fundraiser. The Oklahoma Junior Angus continues several fundraising activities throughout the year for their state and regional shows.

Colorado, Oklahoma, and Texas continue to maintain strong Angus royalty programs to highlight young women in the Angus business.

All of the junior organizations have representation at NJAA events such as LEAD and Raising the Bar conferences. Lots of highlights of how Region 2 Juniors participated and placed in non-cattle contests were highlighted and mentioned in the Region 2 Director address in the Auxiliary Fall Post.

Notable Awards Given in your Region:

This year at Angus Convention, Alyson Friesan from Oklahoma will be competing for Miss American Angus. We're honored to have a contestant from Region 2!

Challenges within your Region:

No active auxiliary organizations in Colorado, New Mexico, or Oklahoma. Colorado and Oklahoma continue to be more involved in their junior programs.

Challenges within the Texas Auxiliary with finding volunteers for leadership positions. Texas is also currently exploring leadership position term structure to see if there are options we could potentially use to set better foundations for these leadership board and committee roles.

Opportunities within your Region:

Networking opportunities with new junior member parents to capture potential new members.

Having a larger presence in the state organizations by leveraging a liaison position, mirroring the structure of the American Angus Auxiliary.

Membership Retainment/Recruitment Ideas:

I'd like to see social event opportunities created either as stand alone events or in conjunction with stock shows, state organization events, or breeder sales. Having a "social hour" before/after a sale or show could be great to meet potential members who are interested in our Auxiliary.

Additional Comments:

I'm really looking forward to meeting more Region 2 members (and other Regions too)! Please do not hesitate to reach out to me via my contact info. I hope to see y'all in Orlando at Angus Convention!

**2023 American Angus Auxiliary
Annual Meeting Regional Director Report**



Region: 4

Director: Christy Perdue

States in Region: Missouri, Arkansas, Louisiana, Tennessee,
Mississippi, Alabama, North Carolina, South Carolina, Georgia, and
Florida

**Within your region, please list the existing state Auxiliaries w/
Presidents' Contact Information:**

Alabama: June Wood - 216 County Road 694 Holly Pond, AL 35083 - 256-708-3209 -
woodangus@bellsouth.net

Louisiana: No State President - Contacts are:

Bridgett Gisclair - 315 Keller Road Longville, LA 70652 - 337-884-1177 -
begisclair@centurytel.net

Angie LeBeouf - 269 Baker Road DeRidder, LA 706343 - 337-396-3598
angie@bsefcu.com

Missouri: Teela Sadowsky - 16922 W 180 Street Eagleville, MO 64442 - 660-868-0433 -
oglbulls40@yahoo.com

North Carolina: Alexandra Brown - 217 Daniel Drive Boone, NC 28607 - 336-782-8930 -
alexandraelizabeth.m336@gmail.com

No Auxiliary in the following states: Florida, Georgia, South Carolina, Tennessee,
Arkansas, and Mississippi

Tennessee Contact: Brandi Armstrong - 615-714-9081

Georgia Contact: Carolyn Gazda - 706-540-2222 - gazdacattleco@bellsouth.net

Florida Contact: Bonnie Messick - 352-424-1957 - messickbon@aol.com

Arkansas: Charlene Lewis is the only officer - treasurer. Additional contact is Michelle
Rieff - 6380 NW Mason Valley Road Bentonville, AR 72713 - 479-936-1685 -
michelleannrieff@gmail.com

Mississippi: Melanie Kiani - 1246 Simms Hill Road Morton, MS 39117 - 601-214-0408 -
Melk8890@gmail.com

Additional contact with interest in revitalizing MS Auxiliary: Cammie Rone -
P.O. Box 25 Courtland, MS 38620 - 662-934-3716 - ceacattle@icloud.com

Notable Activities/Fundraising in your Region:

Both North Carolina and Missouri have stayed active with fundraising through their silent auctions. North Carolina also continues with a yearly fundraiser item, which this year is a hat with a leather patch.

North Carolina held their Annual Meeting in February and met for a second time during their Summer Outing in July. Members and their guests gathered in Asheboro and Seagrove, NC, home of the largest concentration of working potters.

Notable Awards Given in your Region:

None noted.

Challenges within your Region:

The biggest challenge is the continued decline in state auxiliaries. Only 4/10 states in Region 4 have an active Auxiliary. Even those that are active, participation is limited and recruiting new members and those that would like to hold a leadership role is a challenge.

Opportunities within your Region:

I would like to encourage states within Region 4 to include other states within the region to participate in meetings and outings/activities. I would like to host a leadership retreat/workshop that includes/invites all members of the region.

I would like to continue reaching out to states that do not have an active Auxiliary, and assist with starting or restarting their Auxiliary. For Florida: I have continued to reach out to Bonnie, who has expressed interest in forming a Florida Angus Auxiliary. Reaching out via text and email has not been successful in the last few months. I hope to connect with her at NJAS. For Mississippi: Although they have recently dissolved their Auxiliary, I am in contact with Cammie Rone, who has expressed interest in restarting the Mississippi Angus Auxiliary. I have provided information/guide for starting a new Auxiliary to Cammie. I also hope to reach out further to Cammie at NJAS.

I would like to continue contacting members via mail, phone, and email to assist with updating Region 4 Member contact information. I have updated many members, largely contacting them through Facebook and text. I have provided current updates to Jamie Rutledge.

I will continue to update information for members via email and Facebook. I would like to complete a Member Spotlight each month on Facebook.

Membership retainment/recruitment ideas:

I think hosting fun/social activities draws in new members/potential new members.

Additional Comments:

No additional comments at this time.

**2023 American Angus Auxiliary
Annual Meeting Regional Director Report**



Region: Five

Director: Lori Pillars

States in Region: Michigan, Wisconsin, Illinois, Indiana, Ohio and Kentucky

Within your region, please list the existing state Auxiliaries with Presidents' contact information:

WI- Susan G. Quam- 608-217-4513 email: sgquam@gmail.com

KY - Missy Flanders - 270-766-2370

IL - Cindy Anderson - same contact info

OH- Kelli Miller - 419-657-6836

IN- Rebecca Knott - same contact info

MI- Rachael Coleman - Same contact info

Notable Activities/Fundraising in your Region:

Region 5 would like to thank Born Pretty Jewelry Company/Jacee Sumpter for her donation of a beautiful necklace and earrings to the Full Circle Online Auction. Clay Knoll Angus made a donation of farm themed children toys to supporting a great cause. I encourage everyone to take a look and bid often on the items offered. It is a great way to support our youth through the scholarship fund and get your Christmas shopping done early!!

Notable Awards Given in your Region:

Our junior members of Region 5 that participated in the National Junior Angus Show held in Grand Island, NE made some great memories and experienced success. Some of the highlights included Jordan Oliver and Drew Mickey both of IL won the female and male Crystal Award for the highest points earned while participating in the educational contest! Lauren Wolter of IL was named first place female scholarship winner. Sydney Sanders of OH was the fifth place scholarship winner. Blake Pillars of MI was the third place winner in the male division of the Auxiliary scholarship program.

Congratulations to all our winners!

Challenges within your Region:

I find the communication with state auxiliary's to be a challenge. My plan if elected as the Region 5 Director will be to join each state auxiliary hoping to improve communication.

Opportunities within your Region:

I encourage every woman that is part of the Angus breed to step up and get involved with your state auxiliary even if it is volunteering one time at a state event makes a difference for you and those around you.

Membership retainment/recruitment ideas:

Encourage members to share their newsletters with with others that are not members of the Auxiliary so others can read about what we do and offer.

Additional Comments:

2023 American Angus Auxiliary

Annual Meeting Regional Director Report



Region: 6 Director: Valerie Trowbridge

States in Region:

Delaware, Maine, New Hampshire, Massachusetts, Vermont,
New York, Rhode Island, Connecticut, New Jersey, Maryland, Pennsylvania,
Virginia, West Virginia, and District of Columbia

Existing State Auxiliaries w/ Presidents' Contact Info in Region:

Atlantic National – Valerie Trowbridge geneval@epix.net
Maryland –Pam Velisek pvelisek@verizon.net
Pennsylvania-Valerie Trowbridge geneval@epix.net

State Contact without an Auxiliary

West Virginia contact -
New York contact – Robert Groom- rgroom67@gmail.com
Virginia-Virginia Jr Angus -virginiajunioradvisors@gmail.com or Gina Hope- drycreekfarm.hope@gmail.com

State Scholarship Contacts in Region:

Maryland –Brittany Douglas fdebrit@vt.edu
Pennsylvania – Nancy Frey nfrey@freysupply.com
Virginia – Linda Alexander tpangus1993@yahoo.com
West Virginia – Mida Peterson rockingp@shentel.net

Notable Activities/Fundraising in your Region:

Ranchers' Revelry, hosted by Audley Farm was held May 19 in Berryville, Virginia, it was a wonderful evening of Angus fellowship. It will help ensure the Angus legacy continues for the next 150 years!
Atlantic National Angus ROV show was held Memorial Day weekend in Timonium Md.
New York State Fair in Syracuse NY had an Angus ROV show the end of August.
The Keystone International Livestock Exposition will be held in Harrisburg PA in October.
Pennsylvania Jr Angus Association will be hosting the 2024 Eastern Regional Jr Angus show in Harrisburg PA,
June 6-9, 2024

Challenges within your Region:

Finding people willing to take on the role of leading an Auxiliary in their state. Having time to get to more functions to make connections.

Opportunities within your Region:

My Region is quite active. There is some potential to get new people involved to take on an Auxiliary. The way it is right now the Junior Advisors in some states do what an Auxiliary could do. There's a need to educate people involved to show them splitting them would be easier.

Membership retainment/recruitment ideas:

Have the Regional directors do a get together, with an activity at one of their active state events and invite people in their region to it.

Additional Comments: